## PACE (PAKISTAN) LIMITED

CONDENSED INTERIM FINANCIAL INFORMATION (Un-Audited)

FOR THE HALF YEAR ENDED DECEMBER 31, 2012

# VISION

Our vision is to build a future wherein the Pace Group is a household name across the country and is known worldwide for development and marketing of a fine living as well as shopping environment with highest quality and unmatched value-for-money.

# **OUR PRINCIPLES**

We are a Real Estate Development Company committed to achieving the highest industry standards and personal integrity in dealing with our customers, clients, professionals, employees, and the communities we work in.

# MISSION STATEMENT

Formed in 1992, Pace Pakistan's principal mandate is to acquire, develop, sale and manage real estate assets located in major urban environments where real estate demands have increased sharply due to lifestyle changes.

This increased demand together with the real estate expertise from Pace defines the vision and the road map for the company's future. Pace has and will continue to pursue residential, commercial and mixed-use transactions based on these principles with always an eye on strong community relations and integrity.

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### **COMPANY INFORMATION**

Board of Directors Sheikh Sulaiman Ahmed Saeed Al-Hoqani Non-Executive

(Chairman)

Aamna Taseer (Chief Executive Officer) Executive Shehryar Ali Taseer Executive Maheen Ghani Taseer Non-Executive Non-Executive Shehrbano Taseer Imran Hafeez Executive Jamal Said Al-Oiaili Non-Executive Imran Saeed Chaudhry Non-Executive Etrat Hussain Rizvi Non-Executive

(Alternate Director to Sheikh Sulaiman

Ahmed Saeed Al-Hogani)

Chief Financial Officer Imran Hafeez

Audit Committee Shehryar Ali Taseer (Chairman)

Maheen Ghani Taseer Shehrbano Taseer

Company Secretary Sajjad Ahmad

**Auditors** A.F. Ferguson & Co.

**Chartered Accountants** 

Legal Advisers M/s. Imtiaz Siddiqui & Associates

Bankers Albaraka Bank (Pakistan) Limited

Allied Bank Limited
Silkbank Limited
Bank Alfalah Limited
Faysal Bank Limited
Habib Bank Limited
KASB Bank Limited
National Bank of Pakistan
Pair Investment Limited
Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

The Bank of Punjab

Registrar and Shares Transfer Office THK Associates (Pvt.) Limited

Ground Floor, State Life Building- 3 Dr. Ziauddin Ahmed Road, Karachi

**(**021) 111 000 322

Registered Office/Head Office 2nd Floor, Pace Shopping Mall,

Fortress Stadium, Lahore Cantt.,

Lahore, Pakistan.

**1** (042) 36623005/6/8

Fax: (042) 36623121-36623122

### **DIRECTORS' REPORT**

The Board of Directors of Pace (Pakistan) Limited ("the Company") take pleasure in presenting to its shareholders the reviewed condensed interim financial information of the Company (un-audited) for the quarter and half year ended December 31, 2012.

### **Operating Results:**

The Company has shown healthier performance and made sales for the half year amounting to Rs. 182.84 million as compared with previous half year amounting to Rs. 55.569 million. Company incurred a loss of Rs. 197 million during the half year ended December 31, 2012. The unaudited results for the quarter and half year ended December 31, 2012, with respective corresponding periods, are as under:

|  | For the 2       | nd Quarter      |                 | Rupees in '000'<br>mulative |  |
|--|-----------------|-----------------|-----------------|-----------------------------|--|
|  | Oct-Dec<br>2012 | Oct-Dec<br>2011 | Jul-Dec<br>2012 | Jul-Dec<br>2011             |  |
| Sales  | 95,968          | (16,683)        | 182,840         | 55,569                      |  |
| Gross loss                                   | (19,023)        | (80,357)        | (15,623)        | (102,096)                   |  |
| Changes in fair value of investment property | 31,482          | (276,945)       | 12,050          | (665,450)                   |  |
| Other operating income                       | 170,578         | 13,048          | 174,959         | 22,485                      |  |
| Net loss before tax                          | (33,846)        | (560,975)       | (197,144)       | (1,178,047)                 |  |
| Loss per share - basic (Rupees)              | (0.12)          | (2.01)          | (0.71)          | (4.23)                      |  |
| Loss per share - diluted (Rupees)            | (0.12)          | (2.01)          | (0.71)          | (4.23)                      |  |

The economic condition in general and specific to the real estate sector has shown some growth during the period under review. The company was able to show resilience and performed better as compared to the previous period by increasing sales which resulted in lower gross loss. The gain on fair value of investment property was due to the reason that property market has been performing well. In addition to this, reversal of impairment loss amounting Rs. 151.73 million previously recognized resulted in higher other operating income. This effect was reflected in the net loss as it was significantly low as compared to the previous period ultimately resulting in lower loss per share. This shows a positive sign for the Company that in near future, it will be profitable.

### Change of Director:

Subsequent to the period, Mr. Imran Hafeez has been appointed as director in place of Mr. Khaldoon Bin Latif.

### General:

The Board of Directors also wishes to express its gratefulness to the shareholders for their continued support and to all their employees for their ongoing dedication and commitment to the Company.

For and on behalf of the Board of Directors

Lahore February 26, 2013 Aamna Taseer Chief Executive Officer



### A. F. FERGUSON & CO.

# AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF INTERIM FINANCIAL INFORMATION

### Introduction

We have reviewed the accompanying condensed interim balance sheet of Pace (Pakistan) Limited (here-in-after referred to as the "Company") as at December 31, 2012 and the related condensed interim profit and loss account, condensed interim cash flow statement and condensed interim statement of changes in equity and notes to the accounts for the half year then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures of the condensed interim profit and loss account for the quarters ended December 31, 2012 and 2011 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2012.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the half year ended December 31, 2012 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

### **Emphasis of matter**

We draw attention to note 1.1 to the interim financial information which indicates the company could not meet its obligations in respect of principal and markup repayments on borrowings from lenders. The current liabilities of the Company have exceeded its current assets by Rs 1,955.207 million and the reserves of the Company have been significantly depleted. These factors, along with other matters as set forth in note 1.1 indicate the existence of a material uncertainty that may cast significant doubt about the company's ability to continue as a going concern. Our report is not qualified in respect of this matter.

### Chartered Accountants,

Lahore, February 26, 2013

Name of engagement partner: Asad Aleem Mirza

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Tel: +92 (21) 3242 6683-6/3246 671:5; Fax: +92 (51) 3247 5007/5242 7938; cumun:puc.com/pk>
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Kabul: House No. 1, Street No. 3, Darulaman Road, Ayoub Khan Meina, Opposite Ayoub Khan Mosque, Kabul, Afghanistan; Tel: +92 (779) 315 320

# PACE (PAKISTAN) LIMITED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT DECEMBER 31, 2012

I In-Audited

| EQUITY AND LIABILITIES  | Note        | December 31, 2012 (Rupees in                                  | June 30, 2012 thousand)                                 |
|---|-------------|---|---|
| SHARE CAPITAL AND RESERVES  |             |   |   |
| Authorised capital 600,000,000 (June 2012: 600,000,000) ordinary shares of Rs 10 each   |             | 6,000,000   | 6,000,000   |
| Issued, subscribed and paid up capital 278,876,604 (June 2012: 278,876,604) ordinary shares of Rs 10 each Reserves Unappropriated loss  NON-CURRENT LIABILITIES   |             | 2,788,766<br>272,584<br>(326,041)<br>2,735,309                | 2,788,766<br>272,131<br>(128,359)<br>2,932,538          |
| Long term finances - secured Redeemable capital - secured (non-participatory) Liabilities against assets subject to finance lease Foreign currency convertible bonds - unsecured Long term markup Deferred liabilities Advances against sale of property  CURRENT LIABILITIES | 5<br>6<br>7 | 12,378<br>-<br>-<br>-<br>5,549<br>29,284<br>99,578<br>146,789 | 227<br>-<br>36,650<br>97,629<br>134,506                 |
| Current portion of long term liabilities<br>Short term finance - secured<br>Creditors, accrued and other liabilities<br>Accrued finance cost  | 8           | 3,827,453<br>85,928<br>172,755<br>650,894<br>4,737,030        | 3,745,248<br>100,000<br>199,927<br>505,049<br>4,550,224 |
| CONTINGENCIES AND COMMITMENTS   | 9           | 7,619,128   | 7,617,268   |

The annexed notes 1 to 21 form an integral part of this condensed interim financial information.

LAHORE CHIEF EXECUTIVE

07

08

### December June **ASSETS** 31, 2012 30, 2012 (Rupees in thousand) **NON-CURRENT ASSETS** 710,684 Property, plant and equipment 10 691,499 8,248 Intangible assets 7,972 3,167,645 Investment property 11 3,155,242 Investments 12 853,422 701,238 Long term advances and deposits 14,170 13,822 Deferred taxation 4,722,305 4,601,637 **CURRENT ASSETS** Stock-in-trade 13 1,920,183 1,982,420 621,076 721,249 Trade debts - unsecured Advances, deposits, prepayments and other receivables 238,287 199,351 Cash and bank balances 2,277 8,001 2,911,021 2,781,823 Disposal group held-for-sale 115,000 104,610 2,896,823 3.015.631 7,619,128 7.617.268

**Un-Audited** 

Audited

# PACE (PAKISTAN) LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2012

| December 31 | D   |   |  |
|-------------|---|---|--|
|             | , December 31,  | December 31,  | December 31,   |
| e 2012      | 2011  | 2012  | 2011   |
|             | (Rupees in  | thousand)   |  |
|             |   |   |  |
| •           | , ,   | *   | 55,569   |
| (114,991    | (63,674)  | (198,463)   | (157,665)  |
| (19,023     | ) (80,357)  | (15,623)  | (102,096)  |
| (30,838     | ) (66,197)  | (61,545)  | (140,289)  |
| 170,578     | 13,048  | 174,959   | 22,485   |
| (76,215     | ) (32,218)  | (88,215)  | (55,302)   |
| (109,830    | ) (118,306)   | (218,770)   | (237,395)  |
|             |   |   |  |
| 31,48       | 2 (276,945)   | 12,050  | (665,450)  |
| (33,846     | ) (560,975)   | (197,144)   | (1,178,047)  |
| (104        | ) (462)   | (538)   | (712)  |
| (33,950     | (561,437)   | (197,682)   | (1,178,759)  |
|             |   |   |  |
|             |   |   |  |
| (112        | ) (1,029)   | 453   | (736)  |
|             |   |   |  |
| (34,062     | (562,466)   | (197,229)   | (1,179,495)  |
|             |   |   |  |
|             |   |   |  |
| .1 (0.12    | (2.01)  | (0.71)  | (4.23)   |
|             |   |   |  |
| .2 (0.12    | (2.01)  | (0.71)  | (4.23)   |
|             | 95,966<br>(114,991<br>(19,023<br>(30,838<br>170,576<br>(76,215<br>(109,830<br>31,482<br>(33,846<br>(104<br>(33,950<br>(112<br>(34,062 | (Rupees in | (Rupees in thousand)  (Rupees in thousand) |

The annexed notes 1 to 21 form an integral part of this condensed interim financial information.

DIRECTOR

LAHORE:

CHIEF EXECUTIVE

DIRECTOR

Half year ended

|  |      | nan you                            |                                   |
|--|------|------------------------------------|-----------------------------------|
|  | Note | December 31,<br>2012<br>(Rupees in | December 31,<br>2011<br>thousand) |
| Cash flows from operating activities   |      |                                    |                                   |
| Cash generated from operations   | 19   | 25,501                             | 11,719                            |
| Net increase in advances against sale of property  |      | 1,949                              | 16,411                            |
| Finance cost paid<br>Gratuity and leave encashment paid  |      | (19,684)<br>-                      | (3,073)<br>(5,079)                |
| Taxes paid   |      | (4,774)                            | (5,727)                           |
| Net cash generated from operating activities   |      | 2,992                              | 14,251                            |
| Cash flows from investing activities   |      |                                    |                                   |
| Purchase of property, plant and equipment  |      | (3,089)                            | (1,965)                           |
| Proceeds from sale of property, plant and equipment  |      | 5,568                              | 3,899                             |
| (Increase) / decrease in long term advances and deposit  | S    | (487)                              | 511                               |
| Proceeds from disposal of investment   |      | -                                  | 13,000                            |
| Markup received  |      | 532                                | 513                               |
| Net cash generated from investing activities   |      | 2,524                              | 15,958                            |
| Cash flows from financing activities   |      |                                    |                                   |
| Repayment of long term finances  |      | (8,376)                            | (54,200)                          |
| Transfer from short term finance - secured   |      | 12,378                             | -                                 |
| Repayment of finance lease liabilities   |      | (1,170)                            | (2,236)                           |
| Net cash generated from / (used in) financing activities   | es   | 2,832                              | (56,436)                          |
| Net increase / (decrease) in cash and cash equivalen   |      | 8,348                              | (26,227)                          |
| Cash and cash equivalents at beginning of the period  Cash and cash equivalents at the end of the period |      | (91,999)                           | (40,648)                          |
| Cash and cash equivalents at the end of the period   |      | (83,651)                           | (00,875)                          |

The annexed notes 1 to 21 form an integral part of this condensed interim financial information.

PACE (PAKISTAN) LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2012

DIRECTOR

|  |                  | !                |  |                               |                      |
|--|------------------|------------------|--|-------------------------------|----------------------|
|  |                  |                  | Reserve for                                |                               | (Rupees in thousand) |
|  | Share<br>Capital | Share<br>Premium | changes in<br>fair value of<br>investments | Un-appropriated profit/(loss) | Total                |
| Balance as on June 30, 2011  | 2,788,766        | 273,265          | (105)                                      | 1,343,557                     | 4,405,483            |
| Total comprehensive loss for the half year ended December 31, 2011                             |                  |                  |  |                               |                      |
|  |                  | 1                | ٠  | (1,178,759)                   | (1,178,759)          |
| Other comprehensive loss   | •                | 1                | (736)                                      | 1                             | (736)                |
| Transaction with owners  |                  |                  | (9£Ž)                                      | (1,178,759)                   | (1,179,495)          |
| Balance as on December 31, 2011 Total comprehensive loss for the half year ended June 30, 2012 | 2,788,766        | 273,265          | (841)                                      | 164,798                       | 3,225,988            |
| Loss for the period  |                  |                  | 1  | (293,157)                     | (293,157)            |
| Other comprehensive loss   | •                | ,                | (293)                                      | •                             | (293)                |
| Transaction with owners  |                  |                  | (293)                                      | (293,157)                     | (293,450)            |
| Balance as on June 30, 2012  | 2,788,766        | 273,265          | (1,134)                                    | (128,359)                     | 2,932,538            |
| Total comprehensive loss for the half year ended December 31, 2012                             |                  |                  |  |                               |                      |
| Loss for the period  | •                |                  | 1  | (197,682)                     | (197,682)            |
| Other comprehensive income   | ,                | •                | 453  | •                             | 453                  |
|  |                  | ,                | 453  | (197,682)                     | (197,229)            |
| Transaction with owners  |                  |                  |  |                               | •                    |
| Balance as on December 31, 2012  | 2,788,766        | 273,265          | (681)                                      | (326,041)                     | 2,735,309            |

The annexed notes 1 to 21 form an integral part of this condensed interim financial information.

LAHORE

CHIEF EXECUTIVE

DIRECTOR

LAHORE

CHIEF EXECUTIVE

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# PACE (PAKISTAN) LIMITED NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2012 (UN-AUDITED)

### 1. The Company and its operations

Pace (Pakistan) Limited ('the Company') is a public limited Company incorporated in Pakistan and listed on Karachi and Lahore Stock Exchanges. The object of the Company is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

### 1.1 Going concern assumption

During the period, the Company has incurred a loss of Rs 197.682 million (year ended June 30, 2012: Rs 1,471.916 million). As at the reporting date, the current liabilities of the Company have exceeded its current assets by Rs 1,955.207 million and the reserves of the Company have been significantly depleted. The Company has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its long term borrowings. As a consequence, the Company has also been unable to realise its existing receivables from customers and facing difficulties in sale of its inventory, being principally encumbered against borrowings from lenders of long term financing. These conditions raise significant doubts on the Company's ability to continue as a going concern.

In view of the above, the Company approached its lenders for restructuring of loans. As per the restructuring proposals the Company expects the following:

- Relaxation in payment terms of principal outstanding and over due markup;
- Partial settlement of principal amount against properties of the Company on market value and adjustment of markup through receivables of sold shops; and
- Swap of collateral given to the providers of Redeemable Capital (note 6) with that given to the syndicate finance lenders (note 5). This shall entail transfer of encumbrance over the Pace Towers (currently under construction) to syndicate finance lenders against that on the fully developed properties in Model Town, Lahore and Gujranwala to the providers of Redeemable Capital.

During the current period the Company has restructured short term finance from Pair Investment Company Limited ('PAIR') as referred to in note 8. National Bank of Pakistan and Al-Baraka Bank (Pakistan) Limited have agreed to and the Company has accepted to restructure their respective loans at terms referred to in note 5 and 6. The Company is confident that other lenders will also agree to its proposals for restructuring.

The above restructuring is expected to be augmented by other actions of the management of the Company for improving operational efficiency of its projects, which include changes in the mechanism for reimbursement of service charges, reduction of cost and enhancement of operational revenues.

The management of the Company is confident that the above actions and steps shall enable the Company to realize its existing receivables, aid the sale of inventory from the completed projects referred above and utilize the resultant liquidity for completion and sale of its 'Pace Towers' Project.

The condensed interim financial information has been prepared on a going concern basis based on the management's expectations that:

- the Company will be able to obtain relaxations from its lenders as highlighted above, and
- the Company will be able to readily realize its receivables and inventory and be able to utilize the resultant liquidity for completion and sale of the 'Pace Towers' Project.

The condensed interim financial information consequently, does not include any adjustment relating to the realization of its assets and liquidation of liabilities that might be necessary should the Company be unable to continue as a going concern.

### Statement of compliance

This condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The figures for the half year ended December 31, 2012 have, however, been subjected to limited scope review by the auditors as required by the Code of Corporate Governance. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended June 30, 2012.

### 3. Significant accounting policies

The accounting policies adopted for the preparation of these condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended June 30, 2012.

### 3.1 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

### 3.1.1 Amendments to published standards effective in current period

- IAS 12, 'Income taxes', currently requires an entity to measure the deferred tax relating to an asset depending on whether the entity expects to recover the carrying amount of the asset through use or sale. It can be difficult and subjective to assess whether recovery will be through use or through sale when the asset is measured using the fair value model in IAS 40, 'Investment property'. This amendment therefore introduces an exception to the existing principle for the measurement of deferred tax assets or liabilities arising on investment property measured at fair value. As a result of the amendments, SIC-21, 'Income taxes recovery of revalued non-depreciable assets', will no longer apply to investment properties carried at fair value. The amendments also incorporate into IAS 12 the remaining guidance previously contained in SIC-21. The application of these amendments have no material impact on the Company's condensed interim financial information.
- Amendments to IFRS 7, 'Financial instruments: Disclosures' on transfers of assets (effective 1 July 2011). These amendments arise from the IASB's review of off-balance-sheet activities. The amendments will promote transparency in the reporting of transfer transactions and improve users' understanding of the risk exposures relating to transfers of financial assets and the effect of those risks on an entity's financial position, particularly those involving securitisation of financial assets. The application of these amendments have no material impact on the Company's condensed interim financial information.
- -Amendment to IFRS 1, 'First time adoption', on fixed dates and hyperinflation (effective 1 July 2011). These amendments include two changes to IFRS 1, 'First-time adoption of IFRS'. The first replaces references to a fixed date of 1 January 2004 with 'the date of transition to IFRSs', thus eliminating the need for entities adopting IFRSs for the first time to restate derecognition transactions that occurred before the date of transition to IFRSs. The second amendment provides guidance on how an entity should resume presenting financial statements in accordance with IFRSs after a period when the entity was unable to comply with IFRSs because its functional currency was subject to severe hyperinflation. The application of these amendments have no material impact on the Company's condensed interim financial information.

# 3.1.2 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

# Standards or Interpretation Effective date (accounting periods beginning on or after)

| IAS 19 - Employee Benefits IAS 27 - Separate Financial Statements IAS 28 - Associates and Joint Ventures IAS 32 - Financial instruments: Presentation | January 01, 2013<br>January 01, 2013<br>January 01, 2013<br>January 01, 2014 |
|---|--|
| IFRS 7 - Financial instruments: Disclosures IFRS 9 - Financial instruments IFRS 10 - Consolidated financial statements                                | January 01, 2014<br>January 01, 2013<br>January 01, 2015<br>January 01, 2013 |
| IFRS 11 - Joint arrangements IFRS 12 - Disclosures of interests in other entities IFRS 13 - Fair value measurement                                    | January 01, 2013<br>January 01, 2013<br>January 01, 2013                     |

### 4. Taxation

The provision for taxation for the half year ended December 31, 2012 has been made on an estimated

| <ul><li>5. Long term finances - secured</li></ul>     |            | Un-Audited<br>December<br>31, 2012<br>(Rupees in | Audited<br>June<br>30, 2012<br>thousand) |
|---|------------|--|--|
| Opening balance                                       |            | 749,831  | 827,422                                  |
| Add: Transfer from short term finance                 | - note 8   | 12,378   |  |
|   |            | 762,209  | 827,422                                  |
| Less: Repayment during the period / year              |            | 8,376  | 77,591                                   |
|   |            | 753,833  | 749,831                                  |
| Less: Current portion shown under current liabilities | - note 5.1 | 741,455  | 749,831                                  |
|   |            | 12,378   | -  |
|   |            |  |  |

5.1 The aggregate current portion of Rs 741.455 million includes principal instalments aggregating to Rs 8 million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2013. However, as the Company could not repay on a timely basis the installments due uptil the half year ended December 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreements, therefore these loans have been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The banks have not demanded any early repayment nor have levied any penalties. The Company is in negotiation with lenders for relaxation in payment terms and certain other covenants as described below:

### 5.1.1 Syndicate term finance facility

During the current period, National Bank of Pakistan (NBP), one of the syndicate members, has offered restructured terms for its portion, which the Company has accepted for aggregate amount of Rs 209.565 million, however, legal documentation has not been finalised as at December 31, 2012. Following are the key terms:

- Exclusive charge on Pace Gujranwala, Pace Model Town and Pace Model Town (Extension) amounting to Rs 280 million inclusive of 25% margin on identified shops.
- Assignment of receivables from sale of shops of Pace Gujranwala, Pace Model Town, Pace Model Town (Extension) and Pace MM Alam. In case the sale of shops does not transpire as expected NBP will enter into a debt-asset swap arrangement, with the Company, on the shops selected by NBP and the Swap Price will be determined by the agreed pricing mechanism. Shops acquired under debt-asset swap will be subject to buy back agreement with the Company and the Buy Back Price will be determined by the agreed pricing mechanism.
- The loan will be payable in four years in equal monthly installments after the expiry of eighteen months grace period (both for principal and mark up) and rate of mark up will be 3 months KIBOR.

Joint pari passu charge over shops of Pace MM Alam to be created as additional security.

### 5.1.2 National Bank of Pakistan - term finance

During the current period, National Bank of Pakistan has offered restructured terms, which the Company has accepted for aggregate amount of Rs 40 million, however, legal documentation has not been finalised as at December 31, 2012. Following are the key terms:

- The loan will be repaid as bullet payment within 24 months and rate of mark up will be 3 months KIBOR.
- First pari passu charge of Rs 67 million over Pace MM Alam with 40% margin.

### 5.1.3 Al Baraka Bank (Pakistan) Limited - musharika based agreement

During the current period, the bank has agreed to and the Company has accepted to restructure the entire amount of Rs 360 million, however, legal documentation has not been finalised as at December 31, 2012. Following are the key terms:

- Debt to asset swap consisting of shops, counters and super market area comprising of 8,824 square feet against Rs 115 million outstanding. In consideration the bank will release its charge on all units of Pace Towers.
- Markup on restructured facility shall be charged @ 3 months KIBOR and paid on a quarterly basis.
- The Company will create mortgage in favour of the bank on identified properties in Pace Gujranwala, Pace Model Town and Pace Model Town (Extension) amounting to Rs 326.667 million

| Un-Audited<br>December<br>31, 2012<br>(Rupees in | Audited<br>June<br>30, 2012<br>thousand)                                       |
|--|--|
| 1,498,200  | 1,498,200  |
| -  |  |
| 1,498,200  | 1,498,200  |
| 1,498,200  | 1,498,200  |
|  |  |
|  | December<br>31, 2012<br>(Rupees in<br>1,498,200<br>-<br>1,498,200<br>1,498,200 |

6.1 The aggregate current portion of Rs 1,498.200 million includes principal instalments aggregating to Rs 1,048.320 million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2013. However, as the company could not repay on a timely basis the instalments due uptil the half year ended December 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been classfied as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The company is in negotiation with lenders for relaxation in payment terms and certain other covenants. TFC holders have not demanded any early repayment nor have levied any penalties.

|                | (Rupees in th | ousand)  |
|----------------|---------------|----------|
|                | 31, 2012      | 30, 2012 |
|                | December      | June     |
| ,,             | Un-Audited    | Audited  |
| any penalites. |               |          |

### 7. Foreign currency convertible bonds - unsecured

| Opening balance                                       |            | 1,463,882 | 1,254,643 |
|---|------------|-----------|-----------|
| Markup accrued for the period / year                  |            | 47,691    | 87,789    |
|   |            | 1,511,573 | 1,342,432 |
| Exchange loss for the period / year                   |            | 44,920    | 121,450   |
|   |            | 1,556,493 | 1,463,882 |
| Less: Current portion shown under current liabilities | - note 7.1 | 1,556,493 | 1,463,882 |
|   |            | -         | -         |

7.1 The aggregate current portion of Rs 1,556.493 million includes accreted principal amount of Rs 1,527.709 million, which, under the terms of foreign currency convertible bonds was due for repayment in period subsequent to December 31, 2013. However, as the Company could not repay on a timely basis the coupon payments due uptil the half year ended December 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been disclosed as a current liability under the guidance contained in IAS 1 "Presentation of financial statements".

| <b>Un-Audited</b>    | Audited  |  |  |  |
|----------------------|----------|--|--|--|
| December             | June     |  |  |  |
| 31, 2012             | 30, 2012 |  |  |  |
| (Rupees in thousand) |          |  |  |  |

### 8. Short term finance - secured

| Openin | ig balance                         |          | 100,000 | 100,000 |
|--------|------------------------------------|----------|---------|---------|
| Less:  | Repayment during the period / year |          | 1,694   | -       |
| Less:  | Transferred to long term finances  | - note 5 | 12,378  | -       |
|        |                                    | •        | 85,928  | 100,000 |

8.1 This represents short term finance obtained from Pair Investment Company Limited. The entire amount of loan along with the accrued markup as on October 15, 2012 was restructured during the current period. Consequently, an amount of Rs 12.378 million was transferred to long term finances as per the restructured terms.

### 9. Contingencies and commitments

### 9.1 Contingencies

- Claims against the Company not acknowledged as debts amounting to Rs 21.644 million (June 30, 2012: Rs 21.644 million).
- (ii) Corporate guarantee on behalf of Pace Barka Properties Limited, a related party, in favour of The Bank of Punjab, amounting to Rs 900 million (June 30, 2012: Rs 900 million) as per the approval of shareholders through the special resolution dated July 29, 2006.

### 9.2 Commitments

- Contract for purchase of properties from Pace Barka Properties Limited, amounting to Rs 409.098 million (June 30, 2012: Rs 426.346 million)
- (ii) The amount of future payments under operating leases and the periods in which these payments will

| (11)  | The amount of latare payments under operating to  | ases and the peno | do iii willon ti icoc                            | payments wiii                            |
|-------|---|-------------------|--|--|
|       | become due are as follows:  |                   | Un-Audited<br>December<br>31, 2012<br>(Rupees in | Audited<br>June<br>30, 2012<br>thousand) |
|       | Not later than one year<br>Later than one year and not later than five years<br>Later than five years |                   | 6,300<br>31,697<br>757,053<br>795,050            | 6,300<br>29,925<br>761,975<br>798,200    |
| 10.   | Property, plant and equipment   |                   |  |  |
|       | rating fixed assets<br>tal work-in-progress   | - note 10.1       | 560,953<br>130,546<br>691,499                    | 583,227<br>127,457<br>710,684            |
| 10.1  | Operating fixed assets  |                   |  |  |
| - owi | rating assets - at net book value<br>ned assets<br>ets subject to finance lease                       | - note 10.1.1     | 557,981<br>2,972<br>560,953                      | 577,075<br>6,152<br>583,227              |

|                               |  |                      | Un-Audited<br>December<br>31, 2011<br>(Rupees i | Audited<br>June<br>30, 2011<br>in thousand) |
|-------------------------------|--|----------------------|---|---|
| 10.1.1                        | Operating fixed assets - at net book val   | ue                   |   |   |
|                               | book value<br>ditions during the period  | - note 10.1.1.1      | 583,227   | 541,678<br>92,940                           |
|                               |  |                      | 583,227   | 634,618                                     |
|                               | posals during the period (at book value) preciation charged during the period  |                      | 8,769<br>13,505                                 | 6,355<br>45,036                             |
|                               |  |                      | 22,274  | 51,391                                      |
| Clo                           | sing book value  |                      | 560,953   | 583,227                                     |
| 10.1.1.1                      | Following is the detail of additions duri  | ng the period / year | :   |   |
| Buildings                     | s on leasehold land  |                      | -   | 79,089                                      |
|                               | l equipment  |                      | -   | 6,672                                       |
| Office eq                     | uipment  |                      | -   | 10  |
| Vehicles                      |  |                      |   | 7,169<br>92,940                             |
|                               |  |                      |   | 92,940                                      |
| 11. Inv                       | estment property   |                      |   |   |
| Opening                       | fair value   |                      | 3,167,645                                       | 3,828,426                                   |
|                               | to disposal group held for sale  |                      | (3,468)   | (94,190)                                    |
|                               | s of investment property   |                      | (20,985)  |   |
| Closing v                     | value before revaluation   |                      | 3,143,192                                       | 3,734,236                                   |
| Add: Fair                     | r value gain / (loss) recognised during the pe   | eriod / year         | 12,050  | (566,591)                                   |
| Closing v                     | alue after revaluation   |                      | 3,155,242                                       | 3,167,645                                   |
| 12. Inv                       | estments   |                      |   |   |
| Equity in:                    | struments of:  |                      |   |   |
| - SI                          | ıbsidiaries - unquoted   | - note 12.1          | 91,670  | 91,670                                      |
|                               | ssociate - unquoted  | - note 12.2          | 758,651   | 606,921                                     |
| Available                     | for sale - quoted  | - note 12.3          | 3,101   | 2,648                                       |
|                               |  |                      | 853,422   | 701,238                                     |
| Pace Wo<br>3,000 (J<br>shares | bsidiaries - unquoted<br>odlands (Private) Limited<br>June 2012: 3,000) fully paid ordinary<br>s of Rs 10 each<br>eld 52% (June 2012: 52%) |                      | 30  | 30  |
| -1                            | · · · · · · · · · · · · · · · · ·  |                      |   |   |
| 2,450 (J<br>shares            | irat (Private) Limited<br>June 2012: 2,450) fully paid ordinary<br>of Rs 10 each   |                      |   |   |
| Equity he                     | eld 100% (June 2012: 100%)   |                      | 25  | 25  |
| 9,161,52                      | per Mall (Private) Limited<br>28 (June 2012: 9,161,528) fully paid   |                      |   |   |
| -                             | shares of Rs 10 each<br>eld 57% (June 2012: 57%)   |                      | 91,615  | 91,615                                      |
|                               |  |                      | 91,670  | 91,670                                      |
|                               |  |                      |   |   |

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|  | Un-Audited<br>December<br>31, 2012<br>(Rupees in                                    | Audited<br>June<br>30, 2012<br>1 thousand)  |
|--|---|---|
| 12.2 Associate - unquoted Pace Barka Properties Limited 75,875,000 (June 2012: 75,875,000) fully paid ordinary shares of Rs 10 each                          |   |   |
| Equity held 24.9% (June 2012: 24.9%)   | 758,651<br>758,651  | 758,651<br>758,651  |
| Less: Cumulative impairment losses recognised - note 12.2.1  | -<br>758,651  | (151,730)<br>606,921  |
| 12.2.1 Cumulative impairment losses recognised   |   |   |
| Opening balance<br>Reversed during the period / year<br>Derecognised on disposal of investment   | 151,730<br>(151,730)<br>  | 154,980<br>-<br>(3,250)<br>151,730  |
| 12.3 Available for sale - quoted<br>Worldcall Telecom Limited<br>912 (June 2012: 912) fully paid<br>ordinary shares of Rs 10 each                            | 6   | 6   |
| Shaheen Insurance Limited<br>294,037 (June 2012: 294,037) fully paid<br>ordinary shares of Rs 10 each  | 3,776<br>3,782  | 3,776<br>3,782  |
| Less : Cumulative fair value loss - note 12.3.1  | (681)<br>3,101  | (1,134)   |
| 12.3.1 Cumulative fair value loss  |   |   |
| Opening balance Fair value gain / (loss) during the period / year  13. Stock-in-trade  | (1,134)<br>453<br>(681)   | (105)<br>(1,029)<br>(1,134)   |
| Work in process - Pace Towers Pace Barka Properties Limited - Pace Circle Pace Super Mall (Private) Limited Shops and houses Woodland plots Stores inventory | 1,043,613<br>609,902<br>21,600<br>235,167<br>9,266<br>1,919,548<br>635<br>1,920,183 | 1,043,613<br>640,792<br>21,600<br>266,276<br>9,216<br>1,981,497<br>923<br>1,982,420 |

|   | Quarter ended   |   | Half year ended  |   |  |
|---|---|---|--|---|--|
|   | December 31,  | December 31,  | December 31,   | December 31,  |  |
|   | 2012  | 2011  | 2012   | 2011  |  |
| 14. Sales   |   | (Rupees in  | thousand)  |   |  |
| Shops, houses and commercial buildings  |   |   |  |   |  |
| - at completion of project basis  | 41,698  | 6,835   | 75,326   | 34,435  |  |
| - at percentage of completion basis   | -   | (51,816)  | -  | (51,816   |  |
| Licensee fee  | 9,507   | 4,887   | 16,484   | 11,171  |  |
| Display advertisements and  |   |   |  |   |  |
| miscellaneous income  | 3,533   | 3,708   | 7,404  | 7,347   |  |
| Service charges   | 41,230  | 37,828  | 83,626   | 72,557  |  |
| -   | 95,968  | 1,442   | 182,840  | 73,694  |  |
| Less: Sales return at completion of   |   |   |  |   |  |
| project basis   | _   | (18,125)  | _  | (18,125   |  |
| project basis   | 95,968  | (16,683)  | 182,840  | 55,569  |  |
|   | 95,966  | (10,003)  | 102,040  | 55,568  |  |
| 15. Cost of Sales   |   |   |  |   |  |
| Shops, houses and commercial  |   |   |  |   |  |
| buildings   |   |   |  |   |  |
| - at completion of project basis  | 38,774  | (3,349)   | 64,595   | 22,020  |  |
| - at percentage of completion basis   | · -   | (27,435)  | -  | (27,435   |  |
| Stores operating expenses   | 76,217  | 94,458  | 133,868  | 163,080   |  |
| Stores operating expenses   | 114,991   | 63,674  | 198,463  | 157,665   |  |
|   | 114,001   |   | 100,400  | 107,000   |  |
|   | Quarte  | r ended   | Half yea   | r ended   |  |
|   | December 31,  | December 31,  | December 31,   | December 31,  |  |
|   | 2012  | 2011  | 2012   | 2011  |  |
|   |   | (Rupees in  |  | 2011  |  |
| 16. Other operating income  |   | (Rupees in  |  | 2011  |  |
| 3   |   | (Rupees in  |  | 2011  |  |
| Income from financial assets  | 50  | (Rupees in  |  |   |  |
| Income from financial assets<br>Mark up on bank accounts  | 375   | 58<br>375   | 532<br>750   | 514<br>750  |  |
| Income from financial assets<br>Mark up on bank accounts<br>Commission on guarantee   |   | 58  | thousand)  | 514<br>750  |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets  | 375   | 58<br>375   | 532<br>750   | 514<br>750  |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets  | 375   | 58<br>375   | 532<br>750   | 514<br>750<br>1,264   |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income  | 375   | 58<br>375<br>433  | 532<br>750   | 514<br>750<br>1,264<br>1,935  |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss  | 375<br>425  | 58<br>375<br>433  | 532<br>750<br>1,282  | 514<br>750<br>1,264<br>1,935  |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment  | 375<br>425<br>-<br>-<br>151,730                                       | 58<br>375<br>433  | 532<br>750<br>1,282  | 514<br>750<br>1,264<br>1,935  |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss  | 375<br>425  | 58<br>375<br>433  | 532<br>750<br>1,282  | 514<br>750<br>1,264<br>1,935<br>9,583                                       |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters   | 375<br>425<br>-<br>-<br>151,730<br>12,264                             | 58<br>375<br>433<br>1,935<br>4,791  | 532<br>750<br>1,282<br>-<br>-<br>151,730<br>12,264<br>5,503<br>4,180       | 514<br>750<br>1,264<br>1,935<br>9,583<br>3,630<br>6,073                     |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income   | 375<br>425<br>-<br>-<br>151,730<br>12,264<br>5,503                    | 58<br>375<br>433<br>1,935<br>4,791<br>-<br>-<br>3,630                         | 532<br>750<br>1,282<br>-<br>-<br>151,730<br>12,264<br>5,503                | 514<br>750<br>1,264<br>1,935<br>9,583<br>3,630<br>6,073                     |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income   | 375<br>425<br>-<br>-<br>151,730<br>12,264<br>5,503<br>656             | 1,935<br>4,791<br>-<br>3,630<br>2,259   | 532<br>750<br>1,282<br>-<br>-<br>151,730<br>12,264<br>5,503<br>4,180       | 514<br>750<br>1,264<br>1,935<br>9,583<br>3,630<br>6,073<br>21,221           |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  | 375<br>425<br>-<br>-<br>151,730<br>12,264<br>5,503<br>656<br>170,153  | 58<br>375<br>433<br>1,935<br>4,791<br>-<br>-<br>3,630<br>2,259<br>12,615      | 532<br>750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677 | 514<br>750<br>1,264<br>1,935<br>9,583<br>-<br>-<br>3,630<br>6,073<br>21,221 |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Wiscellaneous income  | 375<br>425<br>-<br>-<br>151,730<br>12,264<br>5,503<br>656<br>170,153  | 58<br>375<br>433<br>1,935<br>4,791<br>-<br>-<br>3,630<br>2,259<br>12,615      | 532<br>750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677 | 514<br>750<br>1,264<br>1,935<br>9,583<br>3,630<br>6,073<br>21,221           |  |
| Income from financial assets Wark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  17. Loss per share  17.1 Basic loss per share   | 375<br>425<br>-<br>-<br>151,730<br>12,264<br>5,503<br>656<br>170,153  | 58<br>375<br>433<br>1,935<br>4,791<br>-<br>-<br>3,630<br>2,259<br>12,615      | 532<br>750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677 | 514<br>750<br>1,264<br>1,935<br>9,583<br>3,630<br>6,073<br>21,221<br>22,485 |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  17. Loss per share 17.1 Basic loss per share Loss for the period (Rupees in thousand)   | 375<br>425<br>151,730<br>12,264<br>5,503<br>656<br>170,153            | 58<br>375<br>433<br>1,935<br>4,791<br>-<br>3,630<br>2,259<br>12,615<br>13,048 | 151,730<br>12,264<br>5,503<br>4,180<br>173,677                             | 514<br>750<br>1,264<br>1,935<br>9,583<br>3,630<br>6,073<br>21,221<br>22,485 |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  17. Loss per share 17.1 Basic loss per share Loss for the period (Rupees in thousand) Weighted average number of ordinary shares outstanding during | 375<br>425<br>151,730<br>12,264<br>5,503<br>656<br>170,153<br>170,578 | 58<br>375<br>433<br>1,935<br>4,791<br>-<br>3,630<br>2,259<br>12,615<br>13,048 | 151,730<br>12,264<br>5,503<br>4,180<br>174,959                             | 514<br>750<br>1,264<br>1,935<br>9,583<br>3,630<br>6,073<br>21,221<br>22,485 |  |
| Income from financial assets Mark up on bank accounts Commission on guarantee Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  17. Loss per share 17.1 Basic loss per share Loss for the period (Rupees in thousand) Weighted average number of ordinary                           | 375<br>425<br>151,730<br>12,264<br>5,503<br>656<br>170,153            | 58<br>375<br>433<br>1,935<br>4,791<br>-<br>3,630<br>2,259<br>12,615<br>13,048 | 151,730<br>12,264<br>5,503<br>4,180<br>173,677                             | 514<br>750<br>1,264<br>1,935<br>9,583<br>-<br>3,630<br>6,073                |  |

### 17.2 Diluted loss per share

The dilution effect on basic loss per share is due to conversion option on foreign currency convertible bonds ('FCCB'). The basic weighted average number of shares have been adjusted for conversion option available to bondholders.

|  | Quarter ended                          |  | Half year ended                            |  |
|--|--|--|--|--|
|  | December 31,<br>2012                   | December 31,<br>2011                       | December 31,<br>2012                       | December 31,<br>2011                           |
| Loss for the period (Rupees in thousand) Interest on FCCB (Rupees in thousand) Exchange loss (Rupees in thousand) Profit / (loss) used to determine diluted earnings / (loss) per share (Rupees) | (33,950)<br>23,466<br>32,920<br>22,436 | (561,437)<br>21,910<br>35,324<br>(504,203) | (197,682)<br>47,691<br>44,920<br>(105,071) | (1,178,759)<br>42,049<br>55,302<br>(1,081,408) |
| Weighted average number of ordinary<br>shares outstanding during<br>the period (Number)<br>Assumed conversion of FCCB  | 278,877                                | 278,877                                    | 278,877                                    | 278,877  |
| into ordinary shares (Number) Weighted average number of shares for diluted earnings / (loss) per share (Number)   | 104,341                                | 64,607<br>343,484                          | 104,357                                    | 63,341<br>342,218                              |
| Earnings / (loss) per share diluted (Rupees)   | 0.06                                   | (1.47)                                     | (0.27)                                     | (3.16)   |
| Restricted to basic loss per share in case of anti-dilution (Rupees)   | (0.12)                                 | (2.01)                                     | (0.71)                                     | (4.23)   |

The effect of conversion of the FCCB into ordinary shares is anti-dilutive for the current period, accordingly the diluted loss per share has been restricted to the basic loss per share.

| Half yea     | r ended     |
|--------------|-------------|
| December 31, | December 31 |
| 2012         | 2011        |
| (Rupees in   | thousand)   |

### 18. Transactions with related parties

### Relationship with the Company Nature of transaction

| i. Associates                         | Guarantee commission income<br>Expenses paid/incurred by | 750    | 750    |
|---------------------------------------|--|--------|--------|
|                                       | the Company Expenses paid/incurred on                    | 7,071  | -      |
|                                       | behalf of the Company                                    | 25,163 | -      |
|                                       | Funds transferred to associate                           | 4,504  | -      |
|                                       | Funds transferred from associate                         | 13,151 | -      |
| ii. Others                            | Purchase of goods & services                             | 16,171 | 2,597  |
|                                       | Rental income  | 4,003  | 3,630  |
|                                       | Payment made on behalf of                                |        |        |
|                                       | related parties  | 31,923 | -      |
|                                       | Disposal of property, plant                              |        |        |
|                                       | and equipment  | 8,769  | -      |
| iii. Directors and key management     | Salaries and other employee benefits                     | 12,031 | 7,234  |
| personnel                             | Proceeds from sale of investment                         | -      | 13,000 |
| iv. Post employment benefit plan      | Expense charged in respect of                            |        |        |
| , , , , , , , , , , , , , , , , , , , | benefit plans  | 4,078  | 4,575  |
|                                       |  |        |        |

| Deviced and belonger  | Un-Audited<br>December<br>31, 2012<br>(Rupees | Audited<br>June<br>30, 2012<br>in thousand) |
|---|---|---|
| Period end balances Receivable from related parties Payable to related parties                                    | 165,895<br>17,792                             | 282,143<br>70,441                           |
|   | Half ye                                       | ar ended                                    |
|   |   | , December 31,                              |
|   | 2012<br>(Rupees i                             | 2011<br>n thousand)                         |
| 19. Cash generated from operations  | ` '   | ,   |
| Loss before tax Adjustments for:  | (197,144)                                     | (1,178,047)                                 |
| - Depreciation on property, plant and equipment   | 12,937  | 11,061                                      |
| - Depreciation on assets subject to finance lease   | 568   | 10,352                                      |
| - Amortisation on intangible assets   | 276   | 278   |
| - Amortisation of deferred income   | -   | (9,583)                                     |
| - Gain on sale of property, plant and equipment   | -   | (1,935)                                     |
| <ul> <li>Loss on sale of property, plant and equipment</li> <li>Gain on exchange of shops and counters</li> </ul> | 3,201   | -   |
| Markup income   | (12,264)<br>(532)                             | (513)                                       |
| Changes in fair value of investment property  | (12,050)                                      | 665,450                                     |
| - Reversal of impairment loss on investment   | (151,730)                                     | -   |
| - Finance costs   | 218,770                                       | 237,395                                     |
| - Exchange loss on foreign currency convertible bonds   | 44,920  | 55,302                                      |
| - Loss on disposal group held-for-sale  | 40,095  | -   |
| - Advances written off  | 243   | -   |
| - Provision for doubtful receivables  | -   | 57,658                                      |
| - Provision for doubtful advances   | 663   | 2,509                                       |
| - Provision for gratuity and leave encashment   | 4,078   | 4,575                                       |
| Loss before working capital changes   | (47,969)                                      | (145,498)                                   |
| Effect on cash flow due to working capital changes  |   |   |
| - Decrease / (increase) in stock-in-trade   | 52,208  | (5,400)                                     |
| - Decrease in trade debts   | 7,575   | 118,782                                     |
| - (Increase) / decrease in advances, deposits   |   |   |
| prepayments and other receivables   | (9,859)                                       | 21,071                                      |
| - Increase in creditors, accrued and other liabilities  | 23,546  | 22,764                                      |
|   | 73,470  | 157,217                                     |
|   | 25,501  | 11,719                                      |

### 20. Date of authorization for issue

This condensed interim financial information was authorised for issue on February 26, 2013 by the Board of Directors of the Company.

### 21. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangement have been made.

LAHORE CHIEF EXECUTIVE DIRECTOR

PACE (PAKISTAN) GROUP **CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION** (Un-Audited) FOR THE HALF YEAR ENDED **DECEMBER 31, 2012** 23 24

### **DIRECTORS' REPORT**

The Board of Directors of Pace (Pakistan) Limited ("the Group") take pleasure in presenting to its shareholders the reviewed consolidated condensed interim financial information of the Group (un-audited) for the quarter and half year ended December 31, 2012.

### **Operating Results:**

The Group has shown healthier performance and made sales for the half year amounting to Rs. 182.840 million as compared with previous half year amounting to Rs. 55.569 million. The Group incurred a loss of Rs. 199.65 million during the half year ended December 31, 2012. The un-audited results for the quarter and half year ended December 31, 2012, with respective corresponding figures, are as under:

|                                   |           |            | F                  | Rupees in '000' |
|-----------------------------------|-----------|------------|--------------------|-----------------|
|                                   | For the 2 | nd Quarter | Quarter Cumulative |                 |
|                                   | Oct-Dec   | Oct-Dec    | Jul-Dec            | Jul-Dec         |
|                                   | 2012      | 2011       | 2012               | 2011            |
| Sales                             | 95,968    | (16,683)   | 182,840            | 55,569          |
| Gross loss                        | (19,023)  | (80,625)   | (15,623)           | (104,745)       |
| Changes in fair value of          |           |            |                    |                 |
| investment property               | 31,482    | (276,945)  | 12,050             | (665,450)       |
| Other operating income            | 170,578   | 13,176     | 174,959            | 24,305          |
| Net loss before tax               | (36,300)  | (569,619)  | (199,655)          | (1,216,106)     |
| Loss per share - basic (Rupees)   | (0.12)    | (2.04)     | (0.70)             | (4.35)          |
| Loss per share - diluted (Rupees) | (0.12)    | (2.04)     | (0.70)             | (4.35)          |

The economic conditions in general and specific to the real estate sector have shown some growth during the period under review. The Group was able to show resilience and performed better as compared to the previous period by increasing sales which resulted in lower gross loss. The gain on fair value of investment property was due to the reason that property market has been performing well. In addition to this, reversal of impairment loss amounting Rs. 151.73 million previously recognized resulted in higher other operating income. This effect was reflected in the net loss as it was significantly low as compared to the previous period ultimately resulting in lower loss per share. This shows a positive sign for the Group that in near future it will be profitable.

### General:

The Board of Directors also wishes to express its gratefulness to the shareholders for their continued support and to all their employees for their ongoing dedication and commitment to the Group.

For and on behalf of the Board of Directors

# PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT DECEMBER 31, 2012

| EQUITY AND LIABILITIES   | Note        | December<br>31, 2012<br>(Rupees in                                   | June<br>30, 2012<br>thousand)                                    |
|--|-------------|--|--|
| SHARE CAPITAL AND RESERVES   |             |  |  |
| Authorised capital 600,000,000 (June 2012: 600,000,000) ordinary shares of Rs 10 each  |             | 6,000,000  | 6,000,000  |
| Issued, subscribed and paid up capital 278,876,604 (June 2012: 278,876,604) ordinary shares of Rs 10 each Reserves Unappropriated loss   |             | 2,788,766<br>352,012<br>43,810<br>3,184,588                          | 2,788,766<br>394,965<br>238,553<br>3,422,284                     |
| NON-CONTROLLING INTEREST   |             | 87,775   | 87,775   |
|  |             | 3,272,363  | 3,510,059  |
| NON-CURRENT LIABILITIES  |             |  |  |
| Long term finances - secured Redeemable capital - secured (non-participatory) Liabilities against assets subject to finance lease Foreign currency convertible bonds - unsecured Long term markup Deferred taxation Deferred liabilities Advances against sale of property | 5<br>6<br>7 | 12,378<br>-<br>-<br>5,549<br>164,022<br>29,284<br>100,578<br>311,811 | 227<br>-<br>-<br>165,047<br>36,650<br>98,629<br>300,553          |
| CURRENT LIABILITIES  |             |  |  |
| Current portion of long term liabilities<br>Short term finance - secured<br>Creditors, accrued and other liabilities<br>Taxation<br>Accrued finance cost   | 8           | 3,827,453<br>85,928<br>207,838<br>5,534<br>650,894                   | 3,745,248<br>100,000<br>235,009<br>5,534<br>505,049<br>4,590,840 |
| CONTINGENCIES AND COMMITMENTS  | 9           | -,,,,,,,,,,,,,   | -,550,040  |
|  | •           |  |  |
|  |             | 8,361,821  | 8,401,452  |

The annexed notes 1 to 22 form an integral part of this consolidated condensed interim financial information.

Lahore Aamna Taseer
February 26, 2013 Chief Executive Officer

I LAHORE CHIEF EXECUTIVE

| ASSETS  | Note     | 31, 2012               | 30, 2012               |
|---|----------|------------------------|------------------------|
|   |          | (Rupees in             | thousand)              |
| NON-CURRENT ASSETS                                      |          |                        |                        |
| Property, plant and equipment                           | 10       | 691,499                | 710,684                |
| Intangible assets                                       | 44       | 7,972                  | 8,248                  |
| Investment property Investments                         | 11<br>12 | 3,155,242<br>1,260,989 | 3,167,645<br>1,149,272 |
| Long term advances and deposits                         | 12       | 14,170                 | 13,822                 |
| Deferred taxation                                       |          |                        |                        |
|   |          | 5,129,872              | 5,049,671              |
| CURRENT ASSETS  |          |                        |                        |
| Stock-in-trade  | 13       | 2,253,183              | 2,316,432              |
| Trade debts - unsecured Advances, deposits, prepayments |          | 621,378                | 721,551                |
| and other receivables                                   |          | 239,990                | 201,054                |
| Cash and bank balances                                  |          | 2,398                  | 8,134                  |
|   |          | 3,116,949              | 3,247,171              |
| Disposal group held-for-sale                            |          | 115,000                | 104,610                |
|   |          | 3,231,949              | 3,351,781              |
|   |          |                        |                        |
|   |          |                        |                        |
|   | =        | 8,361,821              | 8,401,452              |
|   |          |                        |                        |
|   |          |                        |                        |

December

June

# PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

### FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2012

|                                  |         | Quarter er   | ided           | Half year      | ended        |
|----------------------------------|---------|--------------|----------------|----------------|--------------|
|                                  | Note    | December 31, | December 31, I | December 31, I | December 31, |
|                                  |         | 2012         | 2011           | 2012           | 2011         |
|                                  |         | (1           | Rupees in thou | sand)          |              |
| Sales                            | 15      | 95,968       | (16,683)       | 182,840        | 55,569       |
| Cost of sales                    | 16      | (114,991)    | (63,942)       | (198,463)      | (160,314)    |
| Gross loss                       |         | (19,023)     | (80,625)       | (15,623)       | (104,745)    |
| Administrative and selling       |         |              |                |                |              |
| expenses                         |         | (30,838)     | (66,367)       | (61,545)       | (140,557)    |
| Other operating income           | 17      | 170,578      | 13,176         | 174,959        | 24,305       |
| Other operating expenses         |         | (76,215)     | (32,218)       | (88,215)       | (55,302)     |
| Finance costs                    |         | (109,830)    | (118,100)      | (218,770)      | (237,559)    |
| Changes in fair value of         |         |              |                |                |              |
| investment property              |         | 31,482       | (276,945)      | 12,050         | (665,450)    |
| Share of Loss from Associate     |         | (2,454)      | (8,540)        | (2,511)        | (36,798)     |
| Loss before tax                  |         | (36,300)     | (569,619)      | (199,655)      | (1,216,106)  |
| Taxation                         |         |              |                |                |              |
| Group                            |         | (104)        | (462)          | (538)          | (712)        |
| Associated Companies             |         | 3,051        | -              | 5,450          | 3,083        |
|                                  |         | 2,947        | (462)          | 4,912          | 2,371        |
| Loss for the period              |         | (33,353)     | (570,081)      | (194,743)      | (1,213,735)  |
| Other comprehensive              |         |              |                |                |              |
| (loss) / income                  |         |              |                |                |              |
| Changes in fair value of         |         |              |                |                |              |
| available for sale investment    |         | (112)        | (1,029)        | 453            | (736)        |
| Share in capital reserves of ass | ociates | -            | (106,994)      | (43,406)       | (107,310)    |
| Total comprehensive loss         |         |              |                |                |              |
| for the period                   |         | (33,465)     | (678,104)      | (237,696)      | (1,321,781)  |
| Loss attributable to:            |         |              |                |                |              |
| Equity holders of the Parent     |         | -            | (677,849)      | (237,696)      | (1,321,780)  |
| Non- Controlling interest        |         | -            | (255)          | -              | (1)          |
|                                  |         | -            | (678,104)      | (237,696)      | (1,321,781)  |
| Loss per share attributable to   |         |              |                |                |              |
| ordinary shareholders            | 18      |              |                |                |              |
| - basic (Rupees)                 | 18.1    | (0.12)       | (2.04)         | (0.70)         | (4.35)       |
| - diluted (Rupees)               | 18.2    | (0.12)       | (2.04)         | (0.70)         | (4.35)       |
|                                  |         |              |                |                |              |

The annexed notes 1 to 22 form an integral part of this consolidated condensed interim financial information.

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DIRECTOR

CHIEF EXECUTIVE

LAHORE:

DIRECTOR

# PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2012

|  |      | Half year          | ended        |
|--|------|--------------------|--------------|
|  |      | December 31,       | December 31, |
|  | Note | 2012<br>(Rupees in | 2011         |
|  |      | (nupees iii        | illousaliu)  |
| Cash flows from operating activities                     |      |                    |              |
| Cash generated from operations                           | 20   | 25,489             | 11,773       |
| Net increase in advances against sale of property        |      | 1,949              | 21,758       |
| Finance cost paid  |      | (19,684)           | (3,937)      |
| Gratuity and leave encashment paid                       |      | -                  | (5,079)      |
| Taxes paid   |      | (4,774)            | (5,727)      |
| Net cash generated from operating activities             |      | 2,980              | 18,788       |
| Cash flows from investing activities                     |      |                    |              |
| Purchase of property, plant and equipment                |      | (3,089)            | (1,965)      |
| Proceeds from sale of property, plant and equipment      |      | 5,568              | 3,899        |
| (Increase) / decrease in long term advances and deposits |      | (487)              | 511          |
| Proceeds from disposal of investment                     |      | -                  | 13,000       |
| Markup received  |      | 532                | 513          |
| Net cash generated from investing activities             |      | 2,524              | 15,958       |
| Cash flows from financing activities                     |      |                    |              |
| Repayment of long term finances                          |      | (8,376)            | (54,200)     |
| Transfer from short term finance - secured               |      | 12,378             | -            |
| Short trm borrowing                                      |      | -                  | (4,457)      |
| Repayment of finance lease liabilities                   |      | (1,170)            | (2,236)      |
| Net cash generated from / (used in) financing activities |      | 2,832              | (60,893)     |
| Net increase / (decrease) in cash and cash equivalents   |      | 8,336              | (26,147)     |
| Cash and cash equivalents at beginning of the period     |      | (91,866)           | 59,592       |
| Cash and cash equivalents at the end of the period       |      | (83,530)           | 33,445       |

The annexed notes 1 to 22 form an integral part of this consolidated condensed interim financial information.

# PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2012

|   |                  |                             | Attrihitable   | Attributable to equity holders of the parent     | of the narent                           |                       | _           | Non-Controlling<br>Interest | Total<br>Fauity      |
|---|------------------|-----------------------------|--|--|---|-----------------------|-------------|-----------------------------|----------------------|
|   | Share<br>capital | Share<br>premium<br>reserve | Revaluation<br>reserve for<br>investment<br>property | Reserve for changes in fair value of investments | Share in capital reserves of associates | Unappropriated profit | Total       |                             |                      |
| Balance as on June 30, 2011 (Audited)                         | 2,788,766        | 273,265                     |  | (105)  | 378,219                                 | 1,671,644             | 5,111,789   | (15,514)                    | 5,096,275            |
| Total comprehensive loss for the year                         |                  |                             |  |  |   |                       |             |                             |                      |
| Loss for the year   |                  |                             |  | ,  |   | (1,213,735)           | (1,213,735) | (1)                         | (1,213,736)          |
| Other comprehensive (loss) / income                           | ,                |                             |  | (736)  | (107,310)                               | ,                     | (108,046)   |                             | (108,046)            |
| Ralance as on December 31, 2011 (Un. Audited)                 | 2 788 766        | -<br>273 265                |  | (736)  | (107,310)                               | (1,213,735)           | (1,321,781) | (1)                         | (1,321,782)          |
| Total comprehensive loss for the period                       |                  |                             |  |  |   |                       |             |                             |                      |
| Loss for the period   |                  |                             |  |  |   | (219.356)             | (219.356)   | (125)                       | (219.481)            |
| Non - controlling interest arising                            |                  |                             |  |  |   |                       | (           | Ì                           |                      |
| on business combination Other comprehensive loss              |                  |                             |  | . (293)  | (148,075)                               |                       | (148,368)   | 103,415                     | 103,415<br>(148,368) |
|   | ],               |                             |  | (293)  | (148,075)                               | (219,356)             | (367,724)   | 103,290                     | (264,434)            |
| Balance as on June 30, 2012 (Audited)                         | 2,788,766        | 273,265                     |  | (1,134)  | 122,834                                 | 238,553               | 3,422,284   | 87,775                      | 3,510,059            |
| Total comprehensive loss for the period                       |                  |                             |  |  |   |                       |             |                             |                      |
| Loss for the period   |                  |                             |  |  |   | (194,743)             | (194,743)   |                             | (194,743)            |
| Non - controlling interest arising<br>on business combination |                  |                             |  | •  |   | ,                     |             |                             |                      |
| Other comprehensive loss                                      | 1                |                             | 1  | 453  | (43,406)                                | •                     | (42,953)    | 1                           | (42,953)             |
|   |                  |                             |  | 453  | (43,406)                                | (194,743)             | (237,696)   |                             | (237,696)            |
| Balance as on December 31, 2012 (Un-Audited)                  | 2,788,766        | 273,265                     | •  | (681)  | 79,428                                  | 43,810                | 3,184,588   | 87,775                      | 3,272,363            |
|   |                  |                             |  |  |   |                       |             |                             |                      |

The annexed notes 1 to 22 form an integral part of this consolidated condensed interim financial information.

CHIEF EXECUTIVE

LAHORE

LAHORE

**CHIEF EXECUTIVE** 

DIRECTOR

### PACE (PAKISTAN) GROUP

NOTES TO AND FORMING PART OF THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2012 (UN-AUDITED)

### 1. Legal status and nature of business

### 1.1 Constitution and ownership

The consolidated condensed financial information of the Pace (Pakistan) Group comprise of the financial statements of:

### Pace (Pakistan) Limited

Pace (Pakistan) Limited (the holding company) is a public limited company incorporated in Pakistan and listed on Karachi and Lahore Stock Exchanges. The object of the Company is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

### Pace Gujrat (Private) Limited

Pace Gujrat (Private) Limited (a subsidiary) was incorporated on July 8, 2005 as a private limited company under Companies Ordinance, 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc. It is a wholly owned company of Pace (Pakistan) Limited.

### Pace Woodlands (Private) Limited

Pace Woodlands (Private) Limited (a subsidiary) was incorporated on July 27, 2004 as a private limited company under Companies Ordinance, 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc.

### Pace Supermall (Private) Limited

Pace Supermall (Private) Limited (a subsidiary) was incorporated on March 27, 2003 as a private limited Company under Companies Ordinance 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc.

### 1.2 Going concern assumption

During the period, the Group has incurred a loss of Rs 194.743 million (year ended June 30, 2012: Rs 1,433.091 million). As at the reporting date, the current liabilities of the Group have exceeded its current assets by Rs 1,660.698 million and the reserves of the Group have been significantly depleted. The Group has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its long term borrowings. As a consequence, the Group has also been unable to realise its existing receivables from customers and facing difficulties in sale of its inventory, being principally encumbered against borrowings from lenders of long term financing. These conditions raise significant doubts on the Group's ability to continue as a going concern.

In view of the above, the Group approached its lenders for restructuring of loans. As per the

restructuring proposals the Group expects the following:

- Relaxation in payment terms of principal outstanding and over due markup;
- Partial settlement of principal amount against properties of the Group and adjustment of markup through receivables of sold shops; and
- Swap of collateral given to the providers of Redeemable Capital (note 6) with that given to the syndicate finance lenders (note 5). This shall entail transfer of encumbrance over the Pace Towers (currently under construction) to syndicate finance lenders against that on the fully developed properties in Model Town, Lahore and Gujranwala to the providers of Redeemable Capital

During the current period the Group has restructured short term finance from Pair Investment Group Limited ('PAIR') as referred to in note 8. National Bank of Pakistan and Al-Baraka Bank (Pakistan) Limited have agreed to and the Group has accepted to restructure their respective loans at terms referred to in note 5 and 6. The Group is confident that other lenders will also agree to its proposals for restructuring.

The above restructuring is expected to be augmented by other actions of the management of the Group for improving operational efficiency of its projects, which include changes in the mechanism for reimbursement of service charges, reduction of cost and enhancement of operational revenues.

The management of the Group is confident that the above actions and steps shall enable the Group to realise its existing receivables, aid the sale of inventory from the completed projects referred above and utilise the resultant liquidity for completion and sale of its 'Pace Towers' Project.

The consolidated condensed interim financial information has been prepared on a going concern basis based on the management's expectations that:

- the Group will be able to obtain relaxations from its lenders as highlighted above, and
- the Group will be able to readily realise its receivables and inventory and be able to utilise the resultant liquidity for completion and sale of the 'Pace Towers' Project.

The consolidated condensed interim financial information consequently, does not include any adjustment relating to the realisation of its assets and liquidation of liabilities that might be necessary should the Group be unable to continue as a going concern.

### 2. Statement of compliance

This consolidated condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The figures for the half year ended December 31, 2012 have, however, been subjected to limited scope review by the auditors as required by the Code of Corporate Governance. This consolidated condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended June 30, 2012.

### 3. Significant accounting policies

Except as described below, the accounting policies adopted for the preparation of these condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Group for the year ended June 30, 2012.

### 3.1 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Group's financial statements covering annual periods, beginning on or after the following dates:

### 3.1.1 Amendments to published standards effective in current period

- IAS 12, 'Income taxes', currently requires an entity to measure the deferred tax relating to an asset depending on whether the entity expects to recover the carrying amount of the asset through use or sale. It can be difficult and subjective to assess whether recovery will be through use or through sale when the asset is measured using the fair value model in IAS 40, 'Investment property'. This amendment therefore introduces an exception to the existing principle for the measurement of deferred tax assets or liabilities arising on investment property measured at fair value. As a result of the amendments, SIC-21, 'Income taxes? recovery of revalued non-depreciable assets', will no longer apply to investment properties carried at fair value. The amendments also incorporate into IAS 12 the remaining guidance previously contained in SIC-21. The application of these amendments have no material impact on the Group's condensed interim financial information.

- Amendments to IFRS 7, 'Financial instruments: Disclosures' on transfers of assets (effective 1 July 2011). These amendments arise from the IASB's review of off-balance-sheet activities. The amendments will promote transparency in the reporting of transfer transactions and improve users' understanding of the risk exposures relating to transfers of financial assets and the effect of those risks on an entity's financial position, particularly those involving securitisation of financial assets. The application of these amendments have no material impact on the Company's condensed interim financial information.

-Amendment to IFRS 1, 'First time adoption', on fixed dates and hyperinflation (effective 1 July 2011). These amendments include two changes to IFRS 1, 'First-time adoption of IFRS'. The first replaces references to a fixed date of 1 January 2004 with 'the date of transition to IFRSs', thus eliminating the need for entities adopting IFRSs for the first time to restate derecognition transactions that occurred before the date of transition to IFRSs. The second amendment provides guidance on how an entity should resume presenting financial statements in accordance with IFRSs after a period when the entity was unable to comply with IFRSs because its functional currency was subject to severe hyperinflation. The application of these amendments have no material impact on the Group's condensed interim financial information.

# 3.1.2 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

Effective date (accounting periods

| beginning on or after) |
|------------------------|
| January 01, 2013       |
| January 01, 2013       |
| January 01, 2013       |
| January 01, 2014       |
| January 01, 2013       |
| January 01, 2015       |
| January 01, 2013       |
|                        |

### 4. Taxation

Standards or Interpretation

The provision for taxation for the half year ended December 31, 2012 has been made on an estimated hasis

|   |            | Un-Audited<br>December<br>31, 2012 | Audited<br>June<br>30, 2012 |
|---|------------|------------------------------------|-----------------------------|
|   |            | (Rupees in                         |                             |
| 5. Long term finances - secured                       |            |                                    |                             |
| Opening balance                                       |            | 749,831                            | 827,422                     |
| Add: Transfer from short term finance                 | - note 8   | 12,378                             | -                           |
|   |            | 762,209                            | 827,422                     |
| Less: Repayment during the period / year              |            | 8,376                              | 77,591                      |
|   |            | 753,833                            | 749,831                     |
| Less: Current portion shown under current liabilities | - note 5.1 | 741,455                            | 749,831                     |
|   |            | 12,378                             |                             |

5.1 The aggregate current portion of Rs 741.455 million includes principal instalments aggregating to Rs 8 million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2013. However, as the Group could not repay on a timely basis the installments due uptil the half year ended December 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreements, therefore these loans have been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The banks have not demanded any early repayment nor have levied any penalties. The Group is in negotiation with lenders for relaxation in payment terms and certain other covenants as described below:

### 5.1.1 Syndicate term finance facility

During the current period, National Bank of Pakistan (NBP), one of the syndicate members, has offered restructured terms for its portion, which the Company has accepted for aggregate amount of Rs 209.565 million, however, legal documentation has not been finalised as at December 31, 2012. Following are the key terms:

- Exclusive charge on Pace Gujranwala, Pace Model Town and Pace Model Town (Extension) amounting to Rs 280 million inclusive of 25% margin on identified shops.
- Assignment of receivables from sale of shops of Pace Gujranwala, Pace Model Town, Pace Model Town (Extension) and Pace MM Alam. In case the sale of shops does not transpire as expected NBP will enter into a debt-asset swap arrangement, with the Group, on the shops selected by NBP and the Swap Price will be determined by the agreed pricing mechanism. Shops acquired under debt-asset swap will be subject to buy back agreement with the Group and the Buy Back Price will be determined by the agreed pricing mechanism.
- The loan will be payable in four years in equal monthly installments after the expiry of eighteen months grace period (both for principal and mark up) and rate of mark up will be 3 months KIBOR
- Joint pari passu charge over shops of Pace MM Alam to be created as additional security.

### 5.1.2 National Bank of Pakistan - term finance

During the current period, National Bank of Pakistan has offered restructured terms, which the Company has accepted for aggregate amount of Rs 40 million, however, legal documentation has not been finalised as at December 31, 2012. Following are the key terms:

- The loan will be repaid as bullet payment within 24 months and rate of mark up will be 3 months KIBOR.
- First pari passu charge of Rs 67 million over Pace MM Alam with 40% margin.

### 5.1.3 Al Baraka Bank (Pakistan) Limited - musharika based agreement

During the current period, the bank has agreed to and the Group has accepted to restructure the entire amount of Rs 360 million, however, legal documentation has not been finalised as at December 31, 2012. Following are the key terms:

- Debt to asset swap consisting of shops, counters and super market area comprising of 8,824 square feet against Rs 115 million outstanding. In consideration the bank will release its charge on all units of Pace Towers.
- Markup on restructured facility shall be charged @ 3 months KIBOR and paid on a quarterly basis
- The Group will create mortgage in favour of the bank on identified properties in Pace Gujranwala, Pace Model Town and Pace Model Town (Extension) amounting to Rs 326.667

| <b>Un-Audited</b> | Audited   |
|-------------------|-----------|
| December          | June      |
| 31, 2012          | 30, 2012  |
| (Rupees in        | thousand) |

### 6. Redeemable capital - secured (non-participatory)

| Openin | g balance                                       |            | 1,498,200 | 1,498,200 |
|--------|---|------------|-----------|-----------|
| Less:  | Redeemed during the period / year               |            |           |           |
|        |   |            | 1,498,200 | 1,498,200 |
| Less:  | Current portion shown under current liabilities | - note 6.1 | 1,498,200 | 1,498,200 |
|        |   |            | -         | -         |

6.1 The aggregate current portion of Rs 1,498.200 million includes principal instalments aggregating to Rs 1,048.320 million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2013. However, as the Group could not repay on a timely basis the instalments due uptil the half year ended December 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been classfied as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The Group is in negotiation with lenders for relaxation in payment terms and certain other covenants. TFC holders have not demanded any early repayment nor have levied any penalties.

| <b>Un-Audited</b> | Audited   |
|-------------------|-----------|
| December          | June      |
| 31, 2012          | 30, 2012  |
| (Rupees in        | thousand) |

### 7. Foreign currency convertible bonds - unsecured

| Opening balance<br>Markup accrued for the period / year |            | 1,463,882<br>47,691    | 1,254,643<br>87,789    |
|---|------------|------------------------|------------------------|
| Exchange loss for the period / year                     |            | 1,511,573<br>44,920    | 1,342,432<br>121,450   |
| Less: Current portion shown under current liabilities   | - note 7.1 | 1,556,493<br>1,556,493 | 1,463,882<br>1,463,882 |
|   |            |                        |                        |

7.1 The aggregate current portion of Rs 1,556.493 million includes accreted principal amount of Rs 1,527.709 million, which, under the terms of foreign currency convertible bonds was due for repayment in period subsequent to December 31, 2013. However, as the Group could not repay on a timely basis the coupon payments due uptil the half year ended December 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been disclosed as a current liability under the guidance contained in IAS 1 "Presentation of financial statements".

| Un-Audited | Audited   |
|------------|-----------|
| December   | June      |
| 31, 2012   | 30, 2012  |
| (Runees in | thousand) |

### 8. Short term finance - secured

| Openir | ng balance                         |          | 100,000 | 100,000 |
|--------|------------------------------------|----------|---------|---------|
| Less:  | Repayment during the period / year |          | 1,694   | -       |
| Less:  | Transferred to long term finances  | - note 5 | 12,378  | -       |
|        |                                    | •        | 85,928  | 100,000 |

8.1 This represents short term finance obtained from Pair Investment Company Limited. The entire amount of loan along with the accrued markup as on October 15, 2012 was restructured during the current period. Consequently, an amount of Rs 12.378 million was transferred to long term finances as per the restructured terms.

### 9. Contingencies and commitments

### 9.1 Contingencies

- Claims against the Group not acknowledged as debts amounting to Rs 21.644 million (June 30, 2012: Rs 21.644 million).
- (ii) Corporate guarantee on behalf of Pace Barka Properties Limited, a related party, in favour of The Bank of Punjab, amounting to Rs 900 million (June 30, 2012: Rs 900 million) as per the approval of shareholders through the special resolution dated July 29, 2006.

### 9.2 Commitments

- Contract for purchase of properties from Pace Barka Properties Limited, amounting to Rs 409.098 million (June 30, 2012: Rs 426.346 million)
- (ii) The amount of future payments under operating leases and the periods in which these payments will become due are as follows:

| become due are as follows:  | Un-Audited<br>December<br>31, 2012<br>(Rupees in | Audited<br>June<br>30, 2012<br>thousand) |
|---|--|--|
| Not later than one year<br>Later than one year and not later than five years<br>Later than five years | 6,300<br>31,697<br>757,053<br>795,050            | 6,300<br>29,925<br>761,975<br>798,200    |
| 10. Property, plant and equipment   |  |  |
| Operating fixed assets - note 10.1 Capital work-in-progress   | 560,953<br>130,546<br>691,499                    | 583,227<br>127,457<br>710,684            |
| 10.1 Operating fixed assets   |  |  |
| Operating assets - at net book value - owned assets - assets subject to finance lease - note 10.1.1   | 557,981<br>2,972<br>560,953                      | 577,075<br>6,152<br>583,227              |
| 10.1.1 Operating fixed assets - at net book value   |  |  |
| Opening book value Add: Additions during the period - note 10.1.1.1                                   | 583,227<br><br>583,227                           | 541,678<br>92,940<br>634,618             |
| Less: Disposals during the period (at book value) Less: Depreciation charged during the period        | 8,769<br>13,505<br>22,274                        | 6,355<br>45,036<br>51,391                |
| Closing book value  | 560,953  | 583,227                                  |
|   |  |  |

|                |  |                            |   | Audited<br>June<br>30, 2012<br>1 thousand)   |
|----------------|--|----------------------------|---|--|
| 10.1.          | 1.1 Following is the detail of additions dur   | ing the period / yea       | ır:   |  |
| Elect          | ings on leasehold land<br>rical equipment<br>e equipment<br>les  |                            | :<br>:<br>:<br>:                              | 79,089<br>6,672<br>10<br>7,169<br>92,940     |
| 11.            | Investment property  |                            |   |  |
| Trans<br>Dispo | ing fair value<br>fer to disposal group held for sale<br>ssals of investment property<br>ng value before revaluation |                            | 3,167,645<br>(3,468)<br>(20,985)<br>3,143,192 | 3,828,426<br>(94,190)<br>-<br>-<br>3,734,236 |
|                | Fair value gain / (loss) recognised during the p<br>ng value after revaluation                                       | eriod / year               | 12,050<br>3,155,242                           | (566,591)<br>3,167,645                       |
| 12.            | Investments  |                            |   |  |
| Equit          | y instruments of:  |                            |   |  |
| Availa         | - associate - unquoted<br>able for sale - quoted   | - note 12.1<br>- note 12.2 | 1,257,888<br>3,101<br>1,260,989               | 1,146,625<br>2,648<br>1,149,272              |
| Pace<br>75,87  | Associate - unquoted Barka Properties Limited 5,000 (June 2012: 75,875,000) fully paid ary shares of Rs 10 each      |                            |   |  |
|                | y held 24.9% (June 2012: 24.9%)  | - note 12.1.1              | 1,257,888                                     | 1,298,355                                    |
|                |  |                            | 1,257,888                                     | 1,298,355                                    |
| Less:          | Cumulative impairment losses recognised  | - note 12.2.2              | 1,257,888                                     | (151,730)<br>1,146,625                       |
| 12.1.          | 1 Pace Barka Properties Limited  |                            |   |  |
|                | Cost Brought forward amounts of post acquisition reserves and profits and negative goodwill                          | n                          | 758,651                                       | 758,651                                      |
|                | recognized directly in profit and loss account   | nt                         | 539,704<br>1,298,355                          | <u>687,772</u><br>1,446,423                  |
|                | Share of movement in reserves during the y<br>Share of (loss)/profit for the year                                    | rear                       | (43,406)                                      | (120,443)                                    |
|                | <ul><li>before taxation</li><li>provision for taxation</li></ul>   |                            | (2,511)<br>5,450                              | (23,043)<br>9,838                            |
|                | Loss on sale of investment   |                            | _   | (14,420)                                     |
|                | Balance as on December 31  |                            | 2,939<br>1,257,888                            | (27,625)<br>1,298,355                        |
|                |  |                            |   |  |

| 12.2 Cumulative impairment losses recognised   151,730   154,980   Reversed during the period / year   (151,730)   - (3,250) |  |               | Un-Audited<br>December<br>31, 2012<br>(Rupees in t  | Audited<br>June<br>30, 2012<br>thousand)            |
|--|--|---------------|---|---|
| Reversed during the period / year   C   3,250   C   151,730   C   151, | 12.2 Cumulative impairment losses recognised   |               |   |   |
| Worldcall Telecom Limited       912 (June 2012: 912) fully paid ordinary shares of Rs 10 each       6       6         Shaheen Insurance Limited 294,037 (June 2012: 294,037) fully paid ordinary shares of Rs 10 each       3,776 3,776 3,782 3,782         Less: Cumulative fair value loss       - note 12.2.1 (681) (1,134) (105) 4,134         12.2.1 Cumulative fair value loss       (1,134) (105) (1,134) (105) (1,134) (105) (1,134  | Reversed during the period / year  |               |   | (3,250)   |
| 294,037 (June 2012: 294,037) fully paid ordinary shares of Rs 10 each   3,776   3,776   3,782   3,78 | Worldcall Telecom Limited<br>912 (June 2012: 912) fully paid   |               | 6   | 6   |
| Less : Cumulative fair value loss -note 12.2.1 (681) (1,134) (3,101 2,648)  12.2.1 Cumulative fair value loss  Opening balance (1,134) (105) Fair value gain / (loss) during the period / year 453 (1,029) (681) (1,134)  13. Stock-in-trade  Work in process - Pace Towers (681) 1,043,613 1,043,613 Pace Barka Properties Limited - Pace Circle 609,902 640,792 Pace Super Mall (Private) Limited 354,600 354,600 Shops and houses 235,167 267,288 Woodland plots 9,266 9,216 2,252,548 2,315,509 Stores inventory 635 923   | 294,037 (June 2012: 294,037) fully paid  |               |   |   |
| Opening balance       (1,134)       (105)         Fair value gain / (loss) during the period / year       453       (1,029)         13. Stock-in-trade       (681)       (1,134)         Work in process - Pace Towers       1,043,613       1,043,613         Pace Barka Properties Limited - Pace Circle       609,902       640,792         Pace Super Mall (Private) Limited       354,600       354,600         Shops and houses       235,167       267,288         Woodland plots       9,266       9,216         Stores inventory       635       923  | Less : Cumulative fair value loss  | - note 12.2.1 | (681)   | (1,134)   |
| Fair value gain / (loss) during the period / year       453 (1,029)         13. Stock-in-trade       (681)       (1,134)         Work in process - Pace Towers       1,043,613       1,043,613         Pace Barka Properties Limited - Pace Circle       609,902       640,792         Pace Super Mall (Private) Limited       354,600       354,600         Shops and houses       235,167       267,288         Woodland plots       9,266       9,216         Stores inventory       635       923  | 12.2.1 Cumulative fair value loss  |               |   |   |
| 13. Stock-in-trade         Work in process - Pace Towers       1,043,613       1,043,613         Pace Barka Properties Limited - Pace Circle       609,902       640,792         Pace Super Mall (Private) Limited       354,600       354,600         Shops and houses       235,167       267,288         Woodland plots       9,266       9,216         2,252,548       2,315,509         Stores inventory       635       923  |  |               | 453   | (1,029)   |
| Pace Barka Properties Limited - Pace Circle         609,902         640,792           Pace Super Mall (Private) Limited         354,600         354,600           Shops and houses         235,167         267,288           Woodland plots         9,266         9,216           2,252,548         2,315,509           Stores inventory         635         923   | 13. Stock-in-trade   |               |   | (1,101)   |
| · — — — — — — — — — — — — — — — — — — —  | Pace Barka Properties Limited - Pace Circle<br>Pace Super Mall (Private) Limited<br>Shops and houses<br>Woodland plots |               | 609,902<br>354,600<br>235,167<br>9,266<br>2,252,548 | 640,792<br>354,600<br>267,288<br>9,216<br>2,315,509 |
|  | Stores inventory   |               |   |   |

### 14. Operating Segments

Operating segments are reported in manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, is a committee comprising of the Chief Executive Officer, Group Director Finance, Chief Operating Officer and Chief Financial Officer.

Management monitors the operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Operating segments are reported in a manner consistent with internal reporting provided to the Chief Operating Decision Maker (CODM). Segment performance is generally evaluated based on certain key performance indicators including business volume, gross profit/loss and reduction in operating costs.

Segment results and assets include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. CODM assesses the performance of the operating segments based on a measure of gross profit/loss and segment assets. Unallocated items include corporate assets and liabilities.

The Management has determined the operating segments based on the reports reviewed by the CODM that are used to make strategic and business decisions.

**14.1** For management purposes, the activities of the Group are organised into business units based on the nature of activities:

### (a) Real Estate

This segment relates to the sale of land, condominiums, shops/counters and villas. This also includes sale of Pace Towers and Pace Model Town Extension on percentage of completion basis.

### (b) Investment Properties

The segment relates to the properties held to earn rentals or for capital appreciation or for both.

### (c) Others

Businesses that individually do not meet the criteria of a reportable segment as per IFRS - 8, "Operating Segments".

|   |           | Real                          | Real estate       |                                  | _                             | Investment properties         | properties                       |                                |                               | Ö                | Others            |                                  |                               | 2                | Total             | II                               |
|---|-----------|-------------------------------|-------------------|----------------------------------|-------------------------------|-------------------------------|----------------------------------|--------------------------------|-------------------------------|------------------|-------------------|----------------------------------|-------------------------------|------------------|-------------------|----------------------------------|
|   | Quart     | Quarter ended<br>December 31, | Six mont<br>Decem | Six months ended<br>December 31, | Quarter ended<br>December 31, | Quarter ended<br>December 31, | Six months ended<br>December 31, | x months ended<br>December 31, | Quarter ended<br>December 31, | ended<br>per 31, | Six mont<br>Decem | Six months ended<br>December 31, | Quarter ended<br>December 31, | ended<br>ber 31, | Six moni<br>Decen | Six months ended<br>December 31, |
|   | 2012      | 2011                          | 2012              | 2011                             | 2012                          | 2011                          | 2012                             | 2011                           | 2012                          | 2011             | 2012              | 2011                             | 2012                          | 2011             | 2012              | 2011                             |
| 14.2 Segment results                              |           |                               |                   |                                  |                               |                               |                                  |                                |                               |                  |                   |                                  |                               |                  |                   |                                  |
| Sales - note 14.2.1 41,698                        | 41,698    | (63,106)                      | 75,326            | (35,506)                         | 9,507                         | 4,887                         | 16,484                           | 11,171                         | 44,763                        | 41,536           | 91,030            | 79,904                           | 95,968                        | (16,683)         | 182,840           | 55,569                           |
| Cost of sales - note 14.2.2 (49,961)              | . (49,961 | 31,961                        | (81,762)          | (22,003)                         | (11,391)                      | (10,997)                      | (17,892)                         | (16,965)                       | (53,636)                      | (84,906)         | (98,808)          | (121,346)                        | (114,988)                     | (63,942)         | (198,462)         | (160,314)                        |
| Gross (loss) / profit                             | (8,263)   | (31,145)                      | (6,436)           | (57,509)                         | (1,884)                       | (6,110)                       | (1,408)                          | (5,794)                        | (8,873)                       | (43,370)         | (7,778)           | (41,442)                         | (19,020)                      | (80,625)         | (15,622)          | (104,745)                        |
| - Changes in fair value<br>of investment property | ,         |                               | •                 | •                                | 31,482                        | (276,945)                     | 12,050                           | (665,450)                      |                               | •                |                   | ,                                | 31,482                        | (276,945)        | 12,050            | (665,450)                        |
| Segment results                                   | (8,263)   | (31,145)                      | (6,436)           | (57,509)                         | 29,598                        | (283,055)                     | 10,642                           | (671,244)                      | (8,873)                       | (43,370)         | (7,778)           | (41,442)                         | 12,462                        | (357,570)        | (3,572)           | (770,195)                        |
| Administrative and selling expenses               |           |                               |                   |                                  |                               |                               |                                  |                                |                               |                  |                   |                                  | (30,838)                      | (66,367)         | (61,545)          | (140,557)                        |
| Other operating income                            |           |                               |                   |                                  |                               |                               |                                  |                                |                               |                  |                   |                                  | 170,578                       | 13,176           | 174,959           | 24,305                           |
| Finance costs                                     |           |                               |                   |                                  |                               |                               |                                  |                                |                               |                  |                   |                                  | (109,830)                     | (118,100)        | (218,770)         | (237,559)                        |
| Other operating expenses                          |           |                               |                   |                                  |                               |                               |                                  |                                |                               |                  |                   |                                  | (76,215)                      | (32,218)         | (88,215)          | (55,302)                         |
| Share of loss from associates                     |           |                               |                   |                                  |                               |                               |                                  |                                |                               |                  |                   |                                  | (2,454)                       | (8,540)          | (2,511)           | (36,798)                         |
| Loss before tax                                   |           |                               |                   |                                  |                               |                               |                                  |                                |                               |                  |                   | •                                | (36,297)                      | (569,619)        | (199,654)         | (1,216,106)                      |
| laxation<br>Group<br>Associated Companies         |           |                               |                   |                                  |                               |                               |                                  |                                |                               |                  |                   |                                  | (104)                         | (462)            | (538)             | (712)<br>3083                    |
| Loss for the period                               |           |                               |                   |                                  |                               |                               |                                  |                                |                               |                  |                   | •                                | (36,401)                      | (570,081)        | (200,192)         | (1,213,735)                      |

|   |   |                |                               | Real estate      | state                            |                   | Ξ                             | vestment          | Investment properties            |                   |                               | Others   | 2                                |                   |                               | <u> </u> | (Rupees in thousand)<br>Total    | nousand)          |
|---|---|----------------|-------------------------------|------------------|----------------------------------|-------------------|-------------------------------|-------------------|----------------------------------|-------------------|-------------------------------|----------|----------------------------------|-------------------|-------------------------------|----------|----------------------------------|-------------------|
|   |   | ı              | Quarter ended<br>December 31, | ended<br>ber 31, | Six months ended<br>December 31, | s ended<br>er 31, | Quarter ended<br>December 31, | ended<br>er 31,   | Six months ended<br>December 31, | s ended<br>er 31, | Quarter ended<br>December 31, | er 31,   | Six months ended<br>December 31, | s ended<br>er 31, | Quarter ended<br>December 31, |          | Six months ended<br>December 31, | s ended<br>er 31, |
|   | 14.2.1 Sales  |                | 2012                          | 2,011            | 2012                             | 2011              | 2012                          | 2011              | 2012                             | 2011              | 2012                          | 2011     | 2012                             | 2011              | 2012                          | 2011     | 2012                             | 2011              |
|   | Shops, houses and commercial buildings - at completion of project basis |                | 41,698                        | 6,835            | 75,326                           | 34,435            |                               | ,                 |                                  | ,                 | ,                             |          | ,                                | ,                 | 41,698                        | 6,835    | 75,326                           | 34,435            |
|   | <ul> <li>at percentage of completion<br/>basis</li> </ul>               | - note 13.2.3  |                               | (51,816)         |                                  | (51,816)          |                               |                   |                                  |                   |                               |          |                                  |                   | 0                             | (51,816) | 0                                | (51,816)          |
|   | Plots   |                | ,                             | ,                | ,                                | ,                 | ,                             | ,                 | ,                                | ,                 | ,                             | ,        | ,                                | ,                 | ,                             | ,        | ,                                | 0                 |
|   | Licensee fee  |                | ,                             |                  | ,                                | ,                 | 9,507                         | 4,887             | 16,484                           | 11,171            |                               | ,        | ,                                |                   | 9,507                         | 4,887    | 16,484                           | 11,171            |
|   | Display advertisements and miscellaneous income                         |                |                               | •                | ,                                |                   |                               |                   |                                  |                   | 3,533                         | 3,708    | 7,404                            | 7,347             | 3,533                         | 3,708    | 7,404                            | 7,347             |
|   | Service charges   |                |                               |                  |                                  | ,                 |                               |                   | ,                                | ,                 | 41,230                        | 37,828   | 83,626                           | 72,557            | 41,230                        | 37,828   | 83,626                           | 72,557            |
|   | Sale of commodities   | '              |                               |                  |                                  | ,                 | ,                             | ١                 |                                  | ,                 | ,                             | ,        | ,                                | ,                 |                               | ,        | ,                                | 0                 |
| 4 | Gross sales   |                | 41,698                        | (44,981)         | 75,326                           | (17,381)          | 9,507                         | 4,887             | 16,484                           | 11,171            | 44,763                        | 41,536   | 91,030                           | 79,904            | 95,968                        | 1,442    | 182,840                          | 73,694            |
| 1 | Less: Sales return at completion of project basis                       | <del>-</del> 6 | •                             | (18,125)         | 1                                | (18,125)          |                               |                   |                                  |                   |                               |          |                                  |                   | 1                             | (18,125) | 0                                | (18,125)          |
|   |   |                | 41,698                        | (63,106)         | 75,326                           | (35,506)          | 9,507                         | 4,887             | 16,484                           | 11,171            | 44,763                        | 41,536   | 91,030                           | 79,904            | 95,968                        | (16,683) | 182,840                          | 55,569            |
|   | 14.2.2 Cost of sales  |                |                               |                  |                                  |                   |                               |                   |                                  |                   |                               |          |                                  |                   |                               |          |                                  |                   |
|   | Shops, houses and commercial buildings - at completion of project basis |                | (38,774)                      | 3,081            | (64,595)                         | (24,669)          |                               |                   |                                  | ,                 | ,                             |          | ,                                | ,                 | (38,774)                      | 3,081    | (64,595)                         | (24,669)          |
|   | <ul> <li>at percentage of completion basis</li> </ul>                   | - note 13.2.3  | ,                             | 27,435           | ,                                | 27,435            |                               |                   | ,                                |                   |                               |          |                                  |                   | ,                             | 27,435   | ,                                | 27,435            |
|   | Plots sold  |                | ,                             |                  | ,                                |                   |                               | •                 |                                  | ,                 |                               |          | ,                                |                   | ,                             |          |                                  | ,                 |
|   | Commodities sold  |                | ,                             |                  |                                  | ,                 |                               |                   |                                  |                   |                               |          | ,                                |                   |                               |          |                                  |                   |
|   | Stores operating expenses   |                | (11,187)                      | 1,445            | (17,167)                         | (24,769)          | (11,391)                      | (10,997) (17,892) | (17,892)                         | (16,965)          | (53,636)                      | (84,906) | (98,808) (121,346)               | (121,346)         | (76,214)                      | (94,458) | (133,867) (163,080)              | (163,080)         |
|   |   | ļ              | (49,961)                      | 31,961           | (81,762)                         | (22,003)          | (11,391)                      | (10,997)          | (17,892)                         | (16,965)          | (53,636)                      | (84,906) | (98,808)                         | (121,346)         | ####                          | (63,942) | (198,462)                        | (160,314)         |

<sup>14.2.3</sup> This represents the impact of change in estimate in respect of total sales value and total cost for completion of Pace Towers' project. As referred to in note 1.2, the Company now expects to recommence work on its Pace Towers' project. During the period, the Company has reassessed its estimates for total sales value and total cost for completion of the project which has resulted in decrease in amount of revenue recognized with corresponding inpact on receivables. This has also resulted in decrease in costs recognized with the corresponding increase in inventory (work-in-process).

|  | Quarter  | ended  | Half yea   | r ended  |
|--|--|--|--|--|
|  | December 31,   | December 31,   | December 31,   | December 31,   |
|  | 2012   | 2011   | 2012   | 2011   |
|  |  | (Rupees in   | thousand)  |  |
| 15. Sales  |  |  |  |  |
| Shops, houses and commercial buildings   |  |  |  |  |
| - at completion of project basis   | 41,698   | 6,835  | 75,326   | 34,435   |
| - at percentage of completion basis  | -  | (51,816)   | _  | (51,816  |
| Licensee fee   | 9,507  | 4,887  | 16,484   | 11,171   |
| Display advertisements and   |  |  |  |  |
| miscellaneous income   | 3,533  | 3,708  | 7,404  | 7,347  |
| Service charges  | 41,230   | 37,828   | 83,626   | 72,557   |
| g  | 95.968   | 1,442  | 182,840  | 73,694   |
| Less: Sales return at completion of  |  | .,   |  |  |
| project basis  |  | (18,125)   |  | (18,125  |
|  | 95,968   | (16,683)   | 182,840  | 55,569   |
|  |  |  |  |  |
| 16. Cost of Sales  |  |  |  |  |
|  |  |  |  |  |
| Shops, houses and commercial buildings   |  |  |  |  |
| bullulliga   |  |  |  |  |
|  |  |  |  |  |
| - at completion of project basis   | 38,774   | (3,349)  | 64,595   | 22,020   |
| - at percentage of completion basis<br>Stores operating expenses   | -<br>76,217  | (27,435)<br>94,458   | 133,868  | (27,435<br>165,729   |
|  | 114,991  | 63,674   | 198,463  | 160,314  |
|  | ,  |  | 100,100  | 100,01   |
|  | Quarter  | ended  | Half yea   | r ended  |
|  | December 31,   | December 31,   | December 31,   | December 31,   |
|  | 2012   | 2011   | 2012   | 2011   |
|  |  | (Rupees in   | thousand)  |  |
| 17. Other operating income   |  |  |  |  |
|  |  |  |  |  |
| Income from financial assets   |  |  |  |  |
| Mark up on bank accounts   | 50   | 58   | 532  | 514  |
| Mark up on bank accounts   | 375  | 375  | 750  | 750  |
| Mark up on bank accounts<br>Commission on guarantee  |  |  |  |  |
| Mark up on bank accounts Commission on guarantee Income from non-financial assets  | 375  | 375  | 750  | 750  |
| Mark up on bank accounts Commission on guarantee Income from non-financial assets  | 375  | 375  | 750  | 750  |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment   | 375  | 375<br>433   | 750  | 750<br>1,264   |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss   | 375<br>425   | 375<br>433<br>1,935  | 750<br>1,282   | 750<br>1,264<br>1,935  |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment   | 375<br>425   | 375<br>433<br>1,935  | 750<br>1,282   | 750<br>1,264<br>1,935  |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters  | 375<br>425<br>-<br>-<br>151,730<br>12,264                                  | 1,935<br>4,791   | 750<br>1,282<br>-<br>-<br>151,730<br>12,264                                    | 750<br>1,264<br>1,938<br>9,583                                       |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income  | 375<br>425<br>-<br>-<br>151,730<br>12,264<br>5,503                         | 375<br>433<br>1,935<br>4,791<br>-<br>-<br>3,630                              | 750<br>1,282<br>-<br>-<br>151,730<br>12,264<br>5,503                           | 750<br>1,264<br>1,935<br>9,583<br>3,630                              |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income  | 375<br>425<br>-<br>-<br>151,730<br>12,264<br>5,503<br>656                  | 1,935<br>4,791<br>-<br>3,630<br>4,079  | 750<br>1,282<br>-<br>-<br>151,730<br>12,264<br>5,503<br>4,180                  | 750<br>1,264<br>1,935<br>9,583<br>9,583<br>3,630<br>7,893            |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income  | 375<br>425<br>-<br>-<br>151,730<br>12,264<br>5,503                         | 375<br>433<br>1,935<br>4,791<br>-<br>-<br>3,630                              | 750<br>1,282<br>-<br>-<br>151,730<br>12,264<br>5,503                           | 750<br>1,264<br>1,935<br>9,583<br>3,630                              |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income  | 375<br>425<br>-<br>-<br>151,730<br>12,264<br>5,503<br>656                  | 1,935<br>4,791<br>-<br>3,630<br>4,079  | 750<br>1,282<br>-<br>-<br>151,730<br>12,264<br>5,503<br>4,180                  | 750<br>1,264<br>1,935<br>9,583<br>9,583<br>3,630<br>7,893            |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income   | 375<br>425<br>-<br>151,730<br>12,264<br>5,503<br>656<br>170,153            | 375<br>433<br>1,935<br>4,791<br>-<br>3,630<br>4,079<br>14,435                | 750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677            | 750<br>1,264<br>1,935<br>9,583<br>3,630<br>7,893<br>23,041           |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income   | 375<br>425<br>-<br>151,730<br>12,264<br>5,503<br>656<br>170,153            | 375<br>433<br>1,935<br>4,791<br>-<br>3,630<br>4,079<br>14,435                | 750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677            | 750<br>1,264<br>1,935<br>9,583<br>3,630<br>7,893<br>23,041           |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  18. Loss per share   | 375<br>425<br>-<br>151,730<br>12,264<br>5,503<br>656<br>170,153            | 375<br>433<br>1,935<br>4,791<br>-<br>3,630<br>4,079<br>14,435                | 750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677            | 750<br>1,264<br>1,935<br>9,583<br>3,630<br>7,893<br>23,041           |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  18. Loss per share  Basic loss per share   | 375<br>425<br>151,730<br>12,264<br>5,503<br>656<br>170,153                 | 375<br>433<br>1,935<br>4,791<br>-<br>3,630<br>4,079<br>14,435                | 750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677<br>174,959 | 750<br>1,264<br>1,935<br>9,583<br>3,630<br>7,893<br>23,041<br>24,305 |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  18. Loss per share  Loss for the period (Rupees in thousand)   | 375<br>425<br>-<br>151,730<br>12,264<br>5,503<br>656<br>170,153            | 375<br>433<br>1,935<br>4,791<br>-<br>3,630<br>4,079<br>14,435                | 750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677            | 750<br>1,264<br>1,935<br>9,583<br>3,630<br>7,893<br>23,041           |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  18. Loss per share  Loss for the period (Rupees in thousand) Weighted average number of ordinary                           | 375<br>425<br>151,730<br>12,264<br>5,503<br>656<br>170,153                 | 375<br>433<br>1,935<br>4,791<br>-<br>3,630<br>4,079<br>14,435                | 750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677<br>174,959 | 750<br>1,264<br>1,935<br>9,583<br>3,630<br>7,893<br>23,041<br>24,305 |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  18. Loss per share  Loss for the period (Rupees in thousand) Weighted average number of ordinary shares outstanding during | 375<br>425<br>-<br>151,730<br>12,264<br>5,503<br>656<br>170,153<br>170,578 | 375<br>433<br>1,935<br>4,791<br>-<br>-<br>3,630<br>4,079<br>14,435<br>14,868 | 750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677<br>174,959 | 750<br>1,264<br>1,935<br>9,583<br>3,630<br>7,893<br>23,041<br>24,305 |
| Mark up on bank accounts Commission on guarantee  Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred income Reversal of impairment loss on investment Gain on exchange of shops and counters Rental income Miscellaneous income  18. Loss per share  Loss for the period (Rupees in thousand) Weighted average number of ordinary                           | 375<br>425<br>151,730<br>12,264<br>5,503<br>656<br>170,153                 | 375<br>433<br>1,935<br>4,791<br>-<br>3,630<br>4,079<br>14,435                | 750<br>1,282<br>-<br>151,730<br>12,264<br>5,503<br>4,180<br>173,677<br>174,959 | 750<br>1,264<br>1,935<br>9,583<br>3,630<br>7,893<br>23,041<br>24,305 |

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### 18.2 Diluted loss per share

The dilution effect on basic loss per share is due to conversion option on foreign currency convertible bonds ('FCCB'). The basic weighted average number of shares have been adjusted for conversion option available to bondholders.

|   | Quarter      | ended        | Half yea     | r ended      |
|---|--------------|--------------|--------------|--------------|
|   | December 31, | December 31, | December 31, | December 31, |
|   | 2012         | 2011         | 2012         | 2011         |
| Loss for the period (Rupees in thousand)                      | (33,353)     | (570,081)    | (194,743)    | (1,213,735)  |
| Interest on FCCB (Rupees in thousand)                         | 23,466       | 21,910       | 47,691       | 42,049       |
| Exchange loss (Rupees in thousand)                            | 32,920       | 35,324       | 44,920       | 55,302       |
| Profit / (loss) used to determine diluted                     |              |              |              |              |
| earnings / (loss) per share (Rupees)                          | 23,033       | (512,847)    | (102,132)    | (1,116,384)  |
| Weighted average number of ordinary shares outstanding during |              |              |              |              |
| the period (Number)   | 278,877      | 278,877      | 278,877      | 278,877      |
| Assumed conversion of FCCB                                    |              |              |              |              |
| into ordinary shares (Number)                                 | 104,341      | 64,607       | 104,357      | 63,341       |
| Weighted average number of shares                             |              |              |              |              |
| for diluted earnings / (loss)                                 |              |              |              |              |
| per share (Number)  | 383,218      | 343,484      | 383,234      | 342,218      |
| Earnings / (loss) per share                                   |              |              |              |              |
| diluted (Rupees)  | 0.06         | (1.49)       | (0.27)       | (3.26)       |
| Restricted to basic loss per share in                         |              |              |              |              |
| case of anti-dilution (Rupees)                                | (0.12)       | (2.04)       | (0.70)       | (4.35)       |
|   |              |              |              |              |

The effect of conversion of the FCCB into ordinary shares is anti-dilutive for the current period, accordingly the diluted loss per share has been restricted to the basic loss per share.

| Half yea     | r ended      |
|--------------|--------------|
| December 31, | December 31, |
| 2012         | 2012         |
| (Rupees in   | thousand)    |

### 19. Transactions with related parties

### Relationship with the Company Nature of transaction

| i. Associates                     | Guarantee commission income<br>Expenses paid/incurred by | 750    | 750    |
|-----------------------------------|--|--------|--------|
|                                   | the Group Expenses paid/incurred on                      | 7,071  | -      |
|                                   | behalf of the Group                                      | 25,163 | -      |
|                                   | Funds transferred to associate                           | 4,504  | -      |
|                                   | Funds transferred from associate                         | 13,151 | -      |
| ii. Others                        | Purchase of goods & services                             | 16,171 | 2,597  |
|                                   | Rental income Payment made on behalf of                  | 4,003  | 3,630  |
|                                   | related parties Disposal of property, plant              | 31,923 | -      |
|                                   | and equipment  | 8,769  | -      |
| iii. Directors and key management | Salaries and other employee benefits                     | 12,031 | 7,234  |
| personnel                         | Proceeds from sale of investment                         | -      | 13,000 |
| iv. Post employment benefit plan  | Expense charged in respect of                            |        |        |
|                                   | benefit plans  | 4,078  | 4,575  |

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|  | Un-Audited<br>December<br>31, 2012<br>(Rupees ir | Audited<br>June<br>30, 2012<br>h thousand) |
|--|--|--|
| Period end balances Receivable from related parties Payable to related parties | 165,895<br>17,792                                | 282,143<br>70,441                          |
|  | Half yea   | r ended                                    |
|  | December 31,<br>2012                             | December 31,<br>2012                       |
| 20. Cash generated from operations   | (Rupees in                                       | thousand)                                  |
| Loss before tax  | (199,655)  | (1,216,106)                                |
| Adjustments for:   |  |  |
| - Depreciation on property, plant and equipment                                | 12,937   | 11,061                                     |
| - Depreciation on assets subject to finance lease                              | 568  | 10,352                                     |
| - Amortisation on intangible assets  | 276  | 278  |
| - Amortisation of deferred income  | -  | (9,583)                                    |
| <ul> <li>Gain on sale of property, plant and equipment</li> </ul>              | -  | (1,935)                                    |
| <ul> <li>Loss on sale of property, plant and equipment</li> </ul>              | 3,201  | -  |
| - Gain on exchange of shops and counters                                       | (12,264)   | -  |
| - Markup income  | (532)  | (513)                                      |
| - Changes in fair value of investment property                                 | (12,050)   | 665,450                                    |
| - Reversal of impairment loss on investment                                    | (151,730)  | -  |
| - Finance costs  | 218,770  | 237,395                                    |
| - Exchange loss on foreign currency convertible bonds                          | 44,920   | 55,302                                     |
| - Loss on disposal group held-for-sale   | 40,095   | -  |
| Advances written off     Provision for doubtful receivables                    | 243  | -<br>E7.0E0                                |
| - Provision for doubtful receivables - Provision for doubtful advances         | 663  | 57,658<br>2,509                            |
| Provision for gratuity and leave encashment                                    | 4,078  | 4,575                                      |
| - 1 Tovision for gratuity and leave endastiment                                | 4,070  | 4,373                                      |
| Loss before working capital changes  | (47,969)   | (145,498)                                  |
| Effect on cash flow due to working capital changes                             |  |  |
| - Decrease / (increase) in stock-in-trade                                      | 52,195   | (5,400)                                    |
| - Decrease in trade debts  | 7,575  | 118,782                                    |
| - (Increase) / decrease in advances, deposits                                  |  |  |
| prepayments and other receivables  | (9,859)  | 21,071                                     |
| - Increase in creditors, accrued and other liabilities                         | 23,547   | 22,764                                     |
|  | 70.470   | 457.047                                    |
|  | 73,470<br>25,501                                 | <u>157,217</u><br>11,719                   |
| 21. Date of authorization for issue  |  | 11,719                                     |

This condensed interim financial information was authorised for issue on February 26, 2013 by the Board of Directors of the Company.

### 22. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangement have been made.

LAHORE **CHIEF EXECUTIVE** DIRECTOR

